



GMHC

END AIDS. LIVE LIFE.

TRANS RIGHTS
WOMANS RIGHTS
MATTER!

GMHC

END AIDS. LIVE LIFE.

*First in the fight.
Forty Years – Still Here!*

2022 ANNUAL REPORT

A YEAR OF ADAPTABILITY AND RESILIENCY: LETTER FROM THE CEO AND BOARD CHAIR

Dear GMHC Community:

In 1981, a group of 80 men gathered in Larry Kramer’s apartment to discuss the mysterious new “Gay Cancer,” and to formalize a response by the community. Over the coming year, several hundred individuals died of AIDS-related complications in the United States, and countless others were infected. Following that initial meeting in 1981, the building blocks of a movement were immediately put in place, a foundation that formally became GMHC (then called Gay Men’s Health Crisis) in 1982. Two-thousand and twenty-two marks the 40th anniversary of our founding as an organization. While there is so much to celebrate over the past four decades, the work continues.

Competing pandemics—HIV/AIDS, COVID-19, and now MPOX—have pushed all of our resolve. Nevertheless, we have continued to show up for our clients every day by remaining highly adaptable and resilient no matter what. We were not only able to continue providing virtual services, but we were also able to re-introduce more in-person services and programming where restrictions allowed, and always with the health of our clients and staff in mind. Despite the many turns in the road throughout 2022, we are proud to have increased programming and funding, ensuring an even-more stable foundation for years to come.

GMHC marked its 40th anniversary at a time when the agency’s services were needed more than ever; our clients faced the ongoing COVID-19 pandemic in New York City and an MPOX outbreak. Given these additional strains that particularly impacted our community, GMHC was able to expand key services and programs in response to community needs. Notably, we increased our mental health counseling capacity, expanded supportive housing services, opened an on-site pharmacy to better serve clients and drew on our 40 years of experience combating the HIV and AIDS epidemics to launch an ongoing MPOX public education, community outreach, and advocacy campaign. We continued to leverage the hybrid service model developed in 2020 in response to pandemic-related shutdowns to reach more people in need of services, including mental health counseling, HIV testing and care, and legal aid. Our staff saw clients in-person by appointment, while also delivering services by phone and videoconference.

Beyond our increase in programming, we also saw a significant increase in government funding as well as individual support. Millions in additional funding were secured via The U.S. Department of Housing and Urban Development; Senate Majority Leader, Chuck Schumer’s office; and the New York City Department of Health and Mental Hygiene. After a multi-year hiatus, GMHC returned to the events calendar with a trio of in-person programs—Cabaret, AIDS Walk New York, and the fall Gala—raising millions of dollars and sharing GMHC’s critical mission with thousands of guests and friends.

Thank you for everything you do. **Together, let’s end AIDS and live life.**



Kishani Moreno
Interim CEO &
Chief Operating Officer

Handwritten signature of Kishani Moreno in black ink.



Jonathan Mallow
Chair
Board of Directors

Handwritten signature of Jonathan Mallow in black ink.

2022 AT A GLANCE



304,792

MEALS DELIVERED



6,128

COUNSELING SESSIONS FACILITATED



3,040

WELLNESS CALLS CONDUCTED



1,522

HIV TESTS GIVEN

2022: THE YEAR IN REVIEW

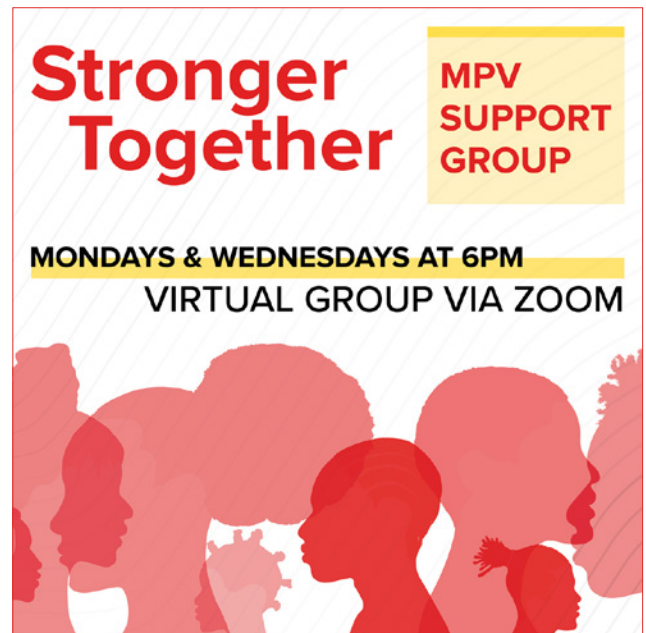
Our clients' needs for mental health services remained high, as they grappled with the ongoing effects of the COVID-19 pandemic. Mental health services were particularly in demand from long-term HIV survivor clients, ages 50 and over, who struggled with isolation, coupled with basic concerns around food insecurity, housing, income, and health.

Mental Health

GMHC's mental health and substance use professionals delivered an unprecedented 6,128 mental health counseling sessions—3,326 through our Mental Health program and 2,802 through our Substance Use program for drug and alcohol harm reduction—as part of our comprehensive strategy to support people living with and affected with HIV.

We were able to expand our mental health services capacity and move clients off the waiting list, thanks to a \$200,000 SAMSA grant from Sen. Chuck Schumer's office, which cited COVID-19's impact on client mental health.

Our staff also made 3,040 wellness calls to clients in 2022. GMHC established the Wellness Call program in 2020 in response to the pandemic, where staff call clients on a regular basis to see how they're doing and what they need.



Digital and print collateral for “Stronger Together,” a GMHC support group for people affected by mpox, run by the Mental Health program team.



Volunteers packing meal bags for Grab-and-Go pantry pickup.

GMHC's wraparound approach to client care extends to its supportive housing programs. The Housing Opportunities for Persons With AIDS (HOPWA) program, started in 2016, provides furnished apartments and supportive services for 50 people living with HIV and AIDS, typically referred from our Testing Center. Our dedicated case managers' aim is to help clients achieve viral suppression and stay healthy and stably housed.

Housing and Food

GMHC was able to expand its Rapid Rehousing Program for individuals and families living in NYC shelters, after starting the program in 2020 with 31 housing units. Because of the housing team's success in transitioning families to their own apartments, the U.S. Department of Housing and Urban Development (HUD) increased funding to \$1.7 million to expand the program's capacity to 40 units.

Keeping our clients who are living with HIV and AIDS fed through our Meals and Nutrition program is essential to supporting their health. In 2022, 68.8% of new GMHC clients were food insecure, and a majority of clients enrolled in our food programs live at or below the federal poverty line.

The agency's weekly Grab-and-Go pantry pickup program served 304,792 meals to almost 1,200 clients and community members. The agency launched this program in 2020 as another adaptation to pandemic-related shutdowns.

Using our hybrid care model, the GMHC Testing Center in 2022 provided 1,522 HIV tests, both on-site by appointment and through at-home self-tests with follow-up phone counseling.

HIV Testing and Care

The agency expanded its wraparound care model for clients living with HIV by partnering with Avita Pharmacy to open an on-site pharmacy in September 2022 at the Agency. The convenience of one-stop shopping helps with medication adherence. When clients come to GMHC—whether it’s to meet with a case manager, attend a support group, obtain services, or pick up a nutritious meal bag—they can also fill prescriptions at the pharmacy.

Avita’s pharmacists are specially trained in sexual wellness and HIV medications, such as PrEP (pre-exposure prophylaxis) and PEP (post-exposure prophylaxis), and they have a high degree of cultural competency in serving LGBTQ+ people.

The agency also secured several significant HIV-related grants. In a major first, the NYC Department of Health and Mental Hygiene (DOHMH) awarded GMHC \$240,000 in annual funding over three years specifically to help clients living with HIV achieve an undetectable and untransmittable viral load through its Undetectables Viral Load Suppression Program.

GMHC also won a renewal of an important five-year PlaySure Network 2.0 grant from the NYC DOHMH to support our Testing Center. This \$530,000 annual grant funds our core HIV testing, treatment, and prevention work, so that we can connect people living with HIV or vulnerable to HIV transmission with the care they need.

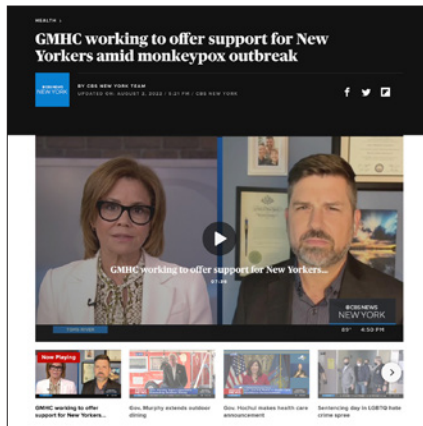


GMHC and Avita staff celebrate opening of the on-site pharmacy.

In early summer 2022, New York City became an epicenter for the national MPOX virus outbreak. GMHC quickly saw the urgent need for a proactive response.

Rapid MPOX Response

“GMHC has been here before, first with HIV and AIDS, and more recently with meningitis and COVID-19,” our board chair, Jon Mallow, said at the time. “With this new MPOX outbreak, we will continue to lead advocacy and education efforts, provide clear information to our communities about how to mitigate risk and take care of each other—and push for equitable distribution of vaccines and treatment to all.”



Jason Cianciotto interviewed by WCBS-TV anchor Dana Tyler, *CBS News New York*.

The agency immediately advocated to secure an equitable share of scarce vaccines for New York City and launched public health education and community outreach efforts to stop the outbreak. Mindful of the early reaction to the HIV virus and AIDS, we issued a statement on May 27, 2022—when there were only 10 reported U.S. cases and just one in New York State—calling on the media to provide accurate, scientific information that doesn’t stigmatize gay and bisexual men.

“We need to have a sex-positive approach to educating people,” GMHC VP of Policy and Communications Jason Cianciotto told NPR’s *Weekend Edition* on July 10, 2022. “We are not going to end HIV, and we’re certainly not going to curtail the MPOX epidemic by trying to shame people into not having sex, or only having certain types of sex with certain people.”

The agency started a social media campaign to educate our community about the virus, supported by an MPOX Update page on our website that quickly became the most visited page beyond the homepage itself. We publicized vaccine availability in NYC, along with prevention and safer sex information from the New York City and State public health departments and the Centers for Disease Control and Prevention. In July 2022, the GMHC Testing Center partnered with the NYC DOHMH to assist clients and community members in navigating appointments for MPOX vaccines at public health clinics, and the agency started offering on-site vaccinations that September.

Recognizing the agency’s work, the NYC DOHMH awarded GMHC a \$200,000 MPV Awareness Prevention Partnership (MAPP) grant in August 2022 to focus on outreach among Black and Latinx communities in Bronx neighborhoods most at risk for MPOX. The New York State AIDS Institute subsequently awarded the agency an additional \$200,000 grant for MPOX mitigation work in our communities.

GMHC has been here before, first with HIV and AIDS, and more recently with meningitis and COVID-19. With this new MPOX outbreak, we will continue to lead advocacy and education efforts, provide clear information to our communities about how to mitigate risk and take care of each other—and push for equitable distribution of vaccines.

—Jon Mallow, Chair, Board of Directors



In welcome news, GMHC was able to resume in-person events in 2022 after the citywide shutdowns from the pandemic. AIDS Walk New York's return to Central Park for the first time since 2019 was a resounding success. Almost 10,000 people converged on the Naumburg Bandshell on May 15 raising \$2,247,000 for our vital services for people living with and affected by HIV.

We're Back

Two additional benefits, the GMHC Cabaret—which presented the Howard Ashman Award to Lea DeLaria—and our fall 40th Anniversary Gala, were equally successful. Our signature community event, The Latex Ball, which combines Ballroom with a safer sex fair, attracted a capacity crowd from the House and Ball community totaling over 1,000 people.

We marked GMHC's Founders Day on August 11 with a special community gathering at the AIDS Memorial featuring co-founder Dr. Larry Mass, and we closed out the year by co-sponsoring Out of the Darkness: World AIDS Day on December 1. It was an evening of remembrance, inspiration, and joy for people living with HIV and AIDS, people who've lost loved ones to AIDS, friends, and allies. For all of us here at GMHC, it's an annual renewal of our mission to fight to end the AIDS epidemic, while uplifting the lives of all affected.





OPPOSITE & ABOVE: Photos from AIDS Walk New York 2022, Matt McDermott.





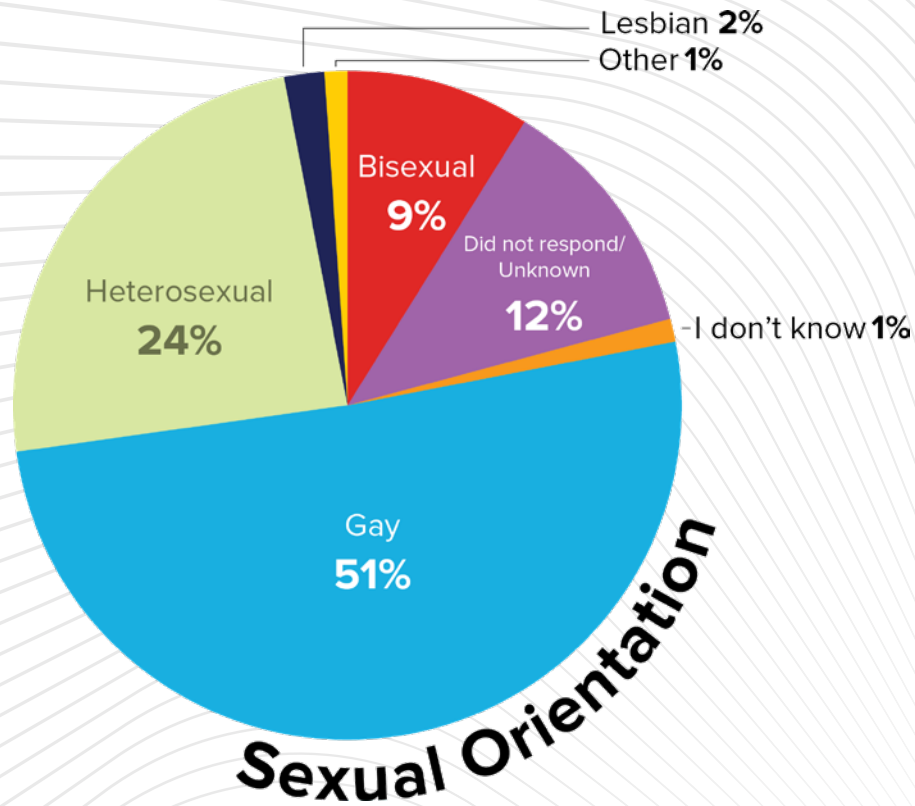
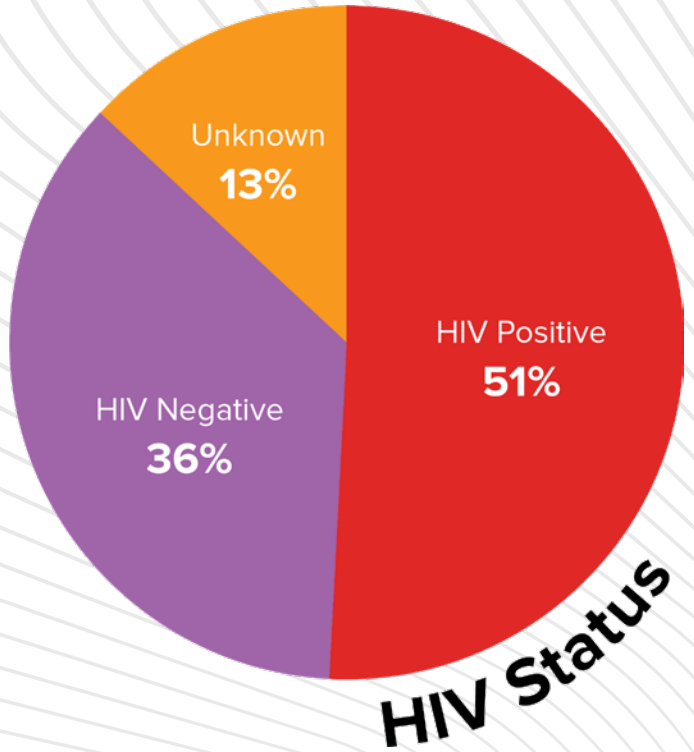
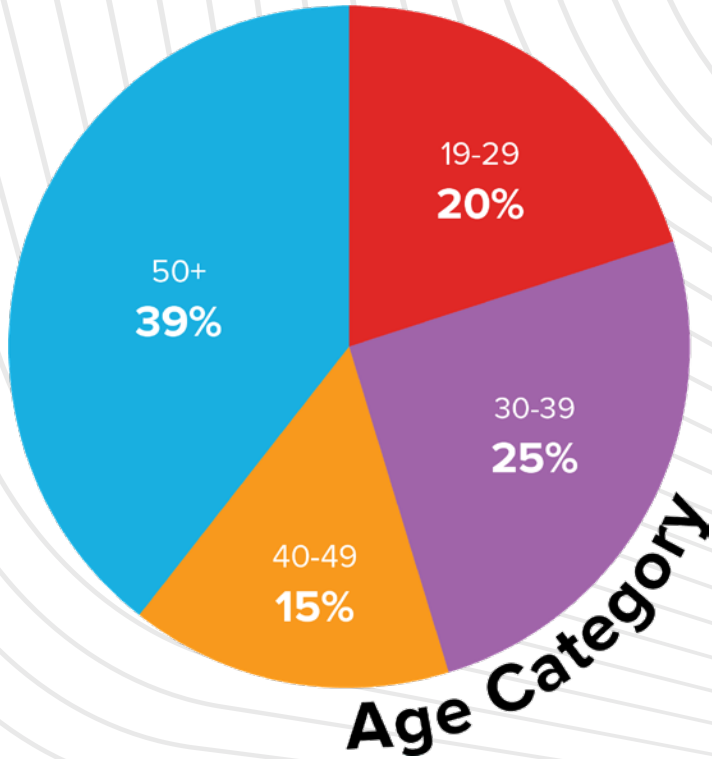
OPPOSITE: (CLOCKWISE, FROM TOP LEFT) Lea Delaria accepting the Howard Ashman Award at the GMHC Cabaret, *Justin McCallum*. Celebrating GMHC's 40th Anniversary at the 2022 Fall Gala, *Robert Ripps*. Runway view at The Latex Ball, *Robert Ripps*.

THIS PAGE: (CLOCKWISE, FROM TOP) Our community coming together on August 11 to celebrate GMHC Founder's Day at the NYC AIDS Memorial, *Robert Ripps*. Pausing for a moment of silence at The Stonewall Inn on World AIDS Day, *Chris Spinelli*. Co-founder Dr. Larry Mass and GMHC's Director, Media Relations at GMHC Founder's Day, *Robert Ripps*.



WHO WE SERVE

GMHC serves New Yorkers throughout the five boroughs. Over 70% of clients live below the federal poverty Line; 36% are Black; and 32% are Latinx. Nearly half of clients are over the age of 50, and 53% are LGBTQ+.



Figures based on clients who provided health status indicators in 2022.

FINANCIAL SUMMARY

AS OF DECEMBER 31, 2022

2022

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

ASSETS

Cash and cash equivalents	\$	552,140
Government grants and contracts receivable, net		6,002,735
Accounts receivable, net		547,762
Contributions receivable, net		420,448
Prepaid expenses and other assets		380,352
Property and equipment, net		3,959,484
Security deposits		3,196,265
Other		520,950
Restricted cash		250,842
Operating lease right-of-use assets		102,353,305

TOTAL ASSETS	\$	118,184,283
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LIABILITIES AND NET ASSETS

Accounts payable and accrued expenses	\$	3,507,519
Refundable advances		1,495,034
Notes payable		3,365,576
Due to related party		201,572
Paycheck Protection Program loans payable		2,377,393
Operating lease liabilities		108,746,143
Finance lease liabilities		81,660
Net assets		(1,590,614)

TOTAL LIABILITIES AND NET ASSETS	\$	118,184,283
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SUPPORT AND REVENUE

Government grants and contracts	\$	13,543,361
Contributions		3,118,891
In-kind contributions		287,096
Events revenue		1,412,192
Program revenue		2,442,448
Rental income		108,294
Other		708,930

TOTAL REVENUE & SUPPORT	\$	21,621,212
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EXPENSES

Program services	\$	16,935,161
Fundraising		525,928
Management and general		6,853,805
Total Expenses	\$	24,314,894
Change in net assets	\$	(2,693,682)
Net assets at beginning of year	\$	1,103,068
Net assets at end of year	\$	(1,590,614)

The consolidated statement of financial position of Gay Men's Health Crisis, Inc. and affiliates and related consolidated statements of activities and changes in net assets, and of cash flows were audited by Citrin Cooperman. The condensed consolidated financial statements represented here have been derived from the consolidated audited financial statements. Copies of the audit reports and the complete consolidated financial statements are available upon request to Michael Hester, Vice President of Finance, at GMHC, 307 West 38th Street, New York, NY 10018-9502

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Theo Schlossnagle
George Schmitz
Scott Schoen
Schoenhut Family Foundation
Walter Schroder
Melissa Schroeter
David Schwartz
Brenda Segel
Doug Self
Michelle and Serafino Maiorano
Roopesh Shah
David and Elizabeth Sherman
Allison Showalter
Robert Shwartz
Michael Silver
Terri Skop
Smartrise Engineering
Stephen Smith
Darnell Smith
Edward Snowdon and Duffy Violante
Joe Sobleskie
EmPower Solar
Robert and Amy Sommer
Laurence and Joan Sorkin
Felicia Spitz
Laurence Srebrebnick
Morgan Stanley
Annaliese Soros
Trasbin Stoner
Meredithe Stuart-Smith
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Robert Surles
Adam Sweet
Randall Swisher
Timothy Swope
Aidan Synnott
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M. Terry
Mathew Thoennes
Robert Thomas
Renee Thompson
Leo Thornton
Kathy Tignor
Fiona Tilley
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TMF USA
Karen Tobia
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Francis Toumbakaris
Irene Treiber
Dan Truly
Scott Turner
Andrew Turrisi
UFCW Local 1500
Lucia Vail
Rima Vargas-Vetter
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 Mark Wlazlo
 Michael Wlodkowski
 Michael Wolf
 Larry Wolff

Virginia Wong
 Sammy Wood
 I-Fong Wu
 John Wurmser
 Bruce Yannett
 Wheeler YMCA
 Aaron Yowell
 Jaime Zayas
 Chuck Zegar



The GMHC contingent at 2022 NYC Pride March, *John Eng.*





GMHC

END AIDS. LIVE LIFE.

As the world's first HIV/AIDS service organization, GMHC is working to end the AIDS epidemic and uplift the lives of all affected.

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