



GMHC

*embracing
our 30th year*

2011 ANNUAL REPORT & REVIEW

Thirty years ago, GMHC's founders faced the incalculable terror of an impending epidemic. The waves of loss to come would change the world and their place in it. While we once adopted the urgent warning of ACT UP, **Silence = Death**, we now look to the future with an optimism borne by wisdom and resiliency. In honor of all those we have lost and with humble gratitude for all we have fought alongside for 30 years, we dedicate this book to them and commit our work to this hard-won truth: **Love = Life**.

Our clients

July 1, 2010, to June 30, 2011

Age

29 and under	24%
30–39	22%
40–49	26%
50 and over	28%

Race/Ethnicity

Black	33%
Latino	33%
White	29%
Asian/Pacific Islander	2%
Other/Unknown	3%



Dear Friends,

On April 19, 2011, GMHC moved into its new home at 446 West 33rd Street. It was momentous: after years of careful planning, we saw our dream of a modern facility able to serve our community come to fruition. And after taking our place in our beautiful new building, we found ourselves and our passions reenergized and reignited.

But the move is more than a simple change of address and an array of new spaces, services, and resources. We are moved also by the support and dedication of all those who make our work possible: by the major legislative victories of a federally-mandated national HIV/AIDS strategy; marriage equality in New York State; the repeal of Don't Ask, Don't Tell; and by a new generation of leaders and advocates who do not remember a world without AIDS yet have dedicated their lives to its restoration.

Most of all, we are moved by the fearless devotion and courageous acts we've witnessed—by our clients, supporters, advocates and activists—over three decades of fighting AIDS. We invite you to join us as we both mark this solemn anniversary and celebrate our new home by continuing to support the work of thousands of devoted volunteers and staff members.

Thank you for your courage, your generosity, and your continued support.

Marjorie J. Hill, PhD
CEO

Matt Moore
Co-Chair, Board of Directors

Mickey Rolfe
Co-Chair, Board of Directors

Residence

Bronx	14%
Brooklyn	20%
Manhattan	47%
Queens	11%
Staten Island	1%
Outside NYC	7%

Sexual orientation

Gay/Lesbian	51%
Bisexual	8%
Heterosexual	33%
Prefer not to identify	9%

Gender

Male	73%
Female	26%
Transgender	1%

LOVE

Love is an act of protection. By opening our doors and our hearts and minds to all those affected by AIDS, we are bound together in a spirit of mutual understanding, respect, and support.

To love is not just a moral imperative, it is a powerful weapon against AIDS. For when communities support individuals and one another, the rate of HIV infections slows—and can even be halted.

Serve

To serve a community, an organization must be a part of it. To reach out to populations affected by HIV, they must be empowered—and enabled—to reach in. While GMHC's move to a new home on 33rd Street and the opening of our prevention center in Chelsea were not planned to coincide with the 30th anniversary of AIDS, these milestones—one of time and two of place—are intertwined in both purpose and meaning.

446 West 33rd Street

Our new home on 33rd Street offers both our clients and our staff previously unimaginable benefits. Some, like the fundamental aesthetics of the space, have elevated the mood and spirit of our clients, volunteers, and staff. Others, like our new kitchen and dining room, allow us to serve more people than ever and build critical connections to care for those struggling to meet their most basic and important needs.

But perhaps no benefit is greater than gaining 40,000 square feet of modern, continuous space. For clients, it means a continuity of services that encourages them to access and utilize more programs than they might have before. For our staff, it provides new and sustained opportunities to collaborate, innovate, and serve our communities as a community.



Advocate

Until there is a cure and it is available to all who need it, our work will never be complete. The policy and advocacy work of GMHC has helped bring vital awareness to the plight of those living with HIV—and to proven prevention strategies.

The MSM Blood Ban: Defeating Prejudice to Give Life

Since 1985, the uncertainty of transmission factors and a lack of accurate tests brought about a ban against men who have sex with men from donating blood. Surprisingly, the ban still stands. This discriminatory practice reasserts old prejudices and propagates misconceptions about who is at risk and the proper way to curb the spread of HIV. Working with both the bleeding disorders community and the AIDS advocacy community, GMHC seeks to end this antiquated ban. Defeating this longstanding prejudice against gay men will help to increase the supply of vital blood products while maintaining the strictest standards of safety for all.



Public Policy staff

The Implementation of the National HIV/AIDS Strategy: A National Commitment to Care

For years, a national HIV/AIDS strategy was our policy department's highest priority. Its creation was a landmark success, and one the nation needed for decades. In 2011, President Barack Obama authorized \$109 million in additional funding for HIV care

to implement the strategy, with even more funds set aside for HIV/AIDS research. Those populations disproportionately at risk will now receive the improved services and care they need thanks to this federal mandate.

Aging & HIV: Advocating Health for All Ages

People aged 50 and older are one of the fastest growing at-risk populations for new HIV infections. It is estimated that 50% of those living with HIV will be over 50 by 2015. Social taboos and stigma have inhibited members of this demographic from receiving the knowledge,

resources, and care they need. GMHC is working with other organizations such as the Leadership Council on Aging Organizations to ensure that public policy, including the reauthorization of the Older Americans Act, is responsive to the needs of older HIV-positive adults.

Testing Bill for Doctors and Patients: A Question of Reduction

Passage of the Testing Bill for Doctors and Patients is a milestone in the fight against AIDS, swiftly defeating bedside discretion as an excuse for the scarcity of testing.

By law, physicians must now offer their patients an HIV test during routine examinations. GMHC has long advocated such a bill, knowing for

decades that the simple offer of a test is a powerful antidote to the fear of an unknown HIV status.

29% of Americans living with AIDS are over 50

Unite

Waiting for communities at risk for HIV to come to us is not an option. Vigilance is required: every new projection and epidemiological forecast compels us to develop new programs, initiatives, and media that reach those at risk and arm them with the information and services they need to lead long, healthy lives.

It has been this way since the very beginning. One of our founders, Larry Kramer, was well known for handing out leaflets at the docks of the Fire Island ferry on the dangers of HIV, years before reliable tests and effective prevention methods were known. His foresight is our mandate: to reach out and into at-risk populations and provide for them, wherever they may be.

The Lunchbox Show

The Lunchbox Show delivers important messages about HIV prevention, negotiating safer sex, and the unique challenges of being a young person of color through short video programs distributed on public media websites. Episodes feature peers from this underserved population discussing sex, love, HIV, and the issues surrounding them, openly, honestly, and supportively.



According to 2009 estimates by the Centers for Disease Control, new HIV infections increased 48% since 2006 among young, black men who have sex with men



Kiss & Tell

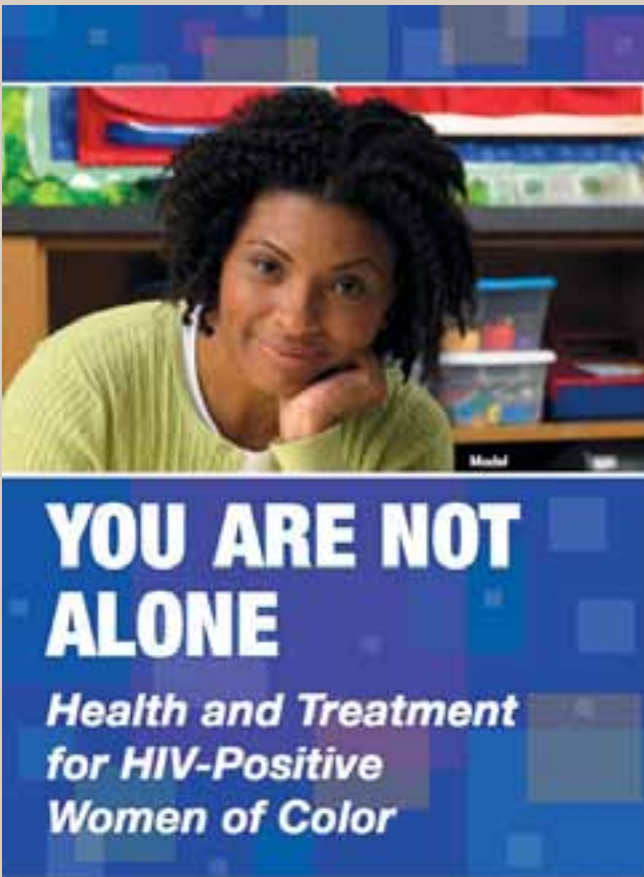
Building on the success and popularity of the I love My Boo campaign, Kiss & Tell urged young black and Latino men who have sex with men to protect themselves from HIV. The ads' call-to-action—to discuss HIV status openly and negotiate safer sex—was targeted to at-risk populations through high visibility placements including bus shelters and telephone kiosks. The campaign was developed in partnership with young men ages 13 to 19.



Touched

Photographer Delphine Fawundu-Buford captured portraits of women of color who are affected by HIV in her exhibit *Touched*, presented by the Women's Institute of GMHC. The exhibit called attention to the lives of those most at risk yet most often ignored by society at large and the media. Each portrait included a personal statement from the subject, encouraging members of her community to dialogue openly about their lives and the reduction of their collective risk of HIV.

90% of women living with HIV are black and Hispanic



You Are Not Alone

The You Are Not Alone campaign, sponsored by Merck, sends important messages about life after an HIV diagnosis to men and women of color. Providing hope and resources for long, healthy lives is a vital act of prevention: people with positive outcome expectations and higher self-esteem are far less likely to transmit HIV to others. For these populations, who are less likely to have access to affordable health care and social support networks, this message is critically important.

In 2009, the rate of new HIV infections in women of color was more than 15 times that of white women

LIFE

The battle against AIDS is waged for life. That all lives are equal—and equally precious—is the principle that has driven our work and the foundation of our advocacy since 1981. Supporting and enhancing life helps prevent new HIV infections, but not only because those who are HIV negative are given the tools needed to protect themselves. By improving the lives and health of those who are already HIV positive, the probability of transmitting HIV to others drops dramatically.

Every 9½ minutes,
someone in the
U.S. contracts HIV

Protect

Prevention at GMHC has many facets. Testing is only one. Every service and program we offer supports a mission of prevention, often by reaching those living with HIV and improving their quality of life. Data has proven that when those living with HIV adhere to treatment, eat nutritiously, and receive the social support they need, they are significantly less likely to transmit HIV to others.

Testing at GMHC

Testing continues to be the cornerstone of our prevention activities. GMHC tests wherever the need is present: in neighborhoods throughout the boroughs with our mobile testing unit; at social events that draw at-risk populations; and at our new prevention center in Chelsea. This year, we performed 3,806 HIV tests, with counselors

and care coordinators immediately available to those who required them. By making HIV tests commonplace at high visibility events and locations, we normalize what for many is a foreign and frightening experience. Fear and uncertainty about HIV is replaced with knowledge, support, and treatment.



HIV testing counselors

Nutrition Counseling

Eating well does more than satiate hunger for those who live with HIV. Proper nutrition improves the efficacy of medications, elevates mood and self-esteem, and helps prevent secondary infections and diseases. The nutrition counseling program at GMHC teaches clients how to feed themselves with both their health and budgets in mind, elevating the quality of their lives while lowering their risk of transmitting HIV.



Mental Health Services and Support Groups

HIV is a disease of the body, but its effects and cofactors reach into every aspect of a client's life. That's particularly true when chemical dependence inhibits adherence to treatment and spurs the transmission of HIV to partners. The mental health services and support groups at GMHC run the gamut, from programs to help keep clients clean and sober to discussion groups that connect isolated individuals and build profound, life-affirming relationships.



Nutrition Education and Wellness team

◀ MOMS Pharmacy

Adherence to treatment prevents the spread of HIV. The inclusion of MOMS Pharmacy onsite at both our new home and our Chelsea prevention center provides clients access to life-sustaining medications

when they need it most: at the moment of intervention and as part of a continuum of care. By making these vital medicines readily available, we protect both our clients' health and the health of their communities.



Mental Health Services and Support Groups staff

Uplift

Improving the quality of care and health for people living with HIV is a critical act of prevention. But in order to address the true, systemic problems that lead to HIV transmission, we must go further than medical interventions and psychosocial care. Meaningful interactions with peers, protection and advocacy against legal action, and skill enhancement to enter the workforce are all paramount to long-term, sustained health.

Meals Program and the GMHC Dining Room

The act of breaking bread together builds community where there was none before. Besides filling hundreds of empty stomachs each day, the Peter Krueger Dining Room at GMHC builds critical social relationships among clients, some

of whom live alone, in poverty, and with little regular social contact. Last year, nearly 100,000 meals were served at GMHC—each an opportunity to build self-esteem and a secure support network.



Legal Services

People living with HIV are dealt the dual blows of being more susceptible to legal actions and less likely able to pay for them. Our corps of lawyers and legal professionals mitigates the anxiety and financial hardships that these legal actions cause, from landlord disputes to immigration and matters of discrimination. In turn, clients are freed to concentrate solely on what matters most: getting treatment and staying as healthy as possible.

GED program

Completing a basic education is difficult for underserved populations. Add an HIV diagnosis to social disadvantages, and a person's likelihood of completing a high school level of education drops dramatically. The GED program at GMHC prepares clients for this all-important equivalency exam, opening new, better avenues of sustained employment and a dramatically improved quality of life.



GED Program team

Workforce Development Program

Gainful employment is essential for long-term health and reduces HIV transmission rates. Yet the road to restoring productivity is fraught with difficulty for those living with HIV. Our training program teaches the essential skills of both job

seeking and working in a modern office, with a wardrobe of professional attire available to help transition clients to complete professional independence.



Workforce Development Program staff

Transitional Care Coordination

Access to stable housing is a public health imperative. When a person's basic need of shelter is unmet, their risk of HIV transmission can be compounded by many factors: prostitution, intravenous drug use, and mental health issues. The Transitional Care Coordination Program serves clients on the brink of homelessness or currently homeless with tools and resources to access government benefits, entitlements, and housing services. These vital programs stem the risk factors associated with homelessness before they become inescapable detriments.



Transitional Care Coordination staff

Affirm

How can we expect a person to protect their life when it is derided and devalued by their families, communities, or the media? Consistent use of safer sex practices requires not only the knowledge of how to do it properly, but the self-esteem and self-worth to insist upon it from partners. By affirming the value of the lives of at-risk populations, we decrease their likelihood of contracting HIV.

Club 1319

Club 1319 is a drop-in youth group for young men of color, ages 13 to 19. More than just a destination, Club 1319 is a self-supporting community that fosters strong social connections, accountability, and self-esteem. Its activities, like its membership, are diverse: from

relaxed social gatherings, workshops on HIV prevention, and skills training to community volunteerism and celebratory “kiki” voguing events. With a new home at our Chelsea prevention center, Club 1319 provides an inclusive safe haven for all young men of color at risk for HIV.



CLUB 1319

Thank you

Bristol-Myers Squibb



For over 20 years, Bristol-Myers Squibb has stood at the forefront of HIV research. But the company's medical contributions only scratch the surface of its ongoing commitment to HIV treatment and prevention.

Its field scientists and patient advocates live and work in the communities that need them most. "We believe in treating the patient, not just the disease," says Dr. Bruce Lavin, Vice President of Virology. "We, as medical advocates, must understand their needs, their circumstances... their communities, to deliver effective new treatments."

Glassybaby

In 1998, Lee Rhodes was diagnosed with a rare form of lung cancer. The next seven years were filled with rounds of dangerous surgery and chemotherapy. To cope, her husband took up an unlikely hobby: glassblowing. One day, he returned home with a small glass votive to lift her spirits. When she dropped a candle into the vessel, it sprang to life with color and light. Glassybaby was born.

"I met so many people who would miss chemotherapy appointments because they didn't have bus fare; or who couldn't afford nutritious food while getting radiation," says Rhodes. So, Lee recruited a small army of glassblowers and donated a portion of every votive's sale to organizations that provide resources for the ill and disadvantaged.

To that end, Bristol-Myers Squibb remains one of our most vocal and generous corporate allies. Since 2003, the company has been a premier sponsor of AIDS Walk New York. Over a thousand walkers joined the BMS team in 2011, raising an astounding \$68,000 from personal donations, alone. Moreover, the BMS team wasn't limited to those closest to HIV research. Last year's walkers included employees from nearly every division and level, including the company's chief executive officer himself.



GMHC is the proud and grateful beneficiary of what has become her most popular votive, the Hudson. Each Hudson sold provides hot, nutritious meals for our clients, bolstering self-esteem, the efficacy of treatments, and the body's ability to heal itself.

No one can fight a 30-year battle alone.



Development department

Thank you to our donors and supporters who provide the vital funds we need to test, treat, counsel, and feed the thousands of people affected by HIV and AIDS.

For 30 years, we and the people we serve have benefited from the selfless and courageous gifts of our donors. The importance of their generosity cannot be overstated, and neither can our gratitude. The following lists acknowledge gifts made to GMHC during fiscal year 2011 (July 1, 2010, through June 30, 2011).

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\$500,000+

Joan H. Tisch^{B*}

\$200,000+

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toast@twilight



LGBT and GMHC History @ The NYPL with special guest

Tony Kushner Archival material dating from the early days of GMHC was placed on public display for a special exhibition at The New York Public Library on September 22, 2010. The Library's LGBT Collections — which house all of GMHC's archives — constitute one of the most comprehensive LGBT collections in the world. That evening, GMHC held a reception underwritten by board member and longtime donor Jody Falco and her husband Jeffrey Steinman. After a welcome from the Library's President, Paul LeClerc, and the Co-Chair of the LGBT@NYPL Committee, Carey Maloney, the guests were treated to trenchant remarks from playwright and activist Tony Kushner, who challenged all those present to continue working to end the AIDS epidemic.



Marjorie Hill with former board members Jim Pepper, Joy Tomchin, and Hal Moskowitz at the New York Public Library for toast@twilight.

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The Kosinski Family

In honor of Luis Soto

Shirley R. Krohn

John Kuehn

Brooke S. Landau

Eric C. Landgraf

William Lauch

Dr. Myron C. Ledbetter

Juanita Leff

Eugene Leiber

Jay B. Lesiger

In memory of Ric Ferentz

The Irene Levoy Foundation, Inc.

Dean T. Lewallen

Amy C. Liss

In memory of Judith Peabody

Eleanor and Eugene Litwak

Ursula Lowerre

In memory of Judith Peabody

Carmelo Lozada

Marjorie A. Lux

John J. Mackerey

Matthew Madden

J. Patrick Mahoney

Ronaldo Maia

Howard M. Maisel

Douglas S. Marron

Jeffery B. Marshall

Jodi Ann Mastronardi and

Tom Corizzi

Gerald McLoughlin

Mark McManus



Savor 2011, at Gotham Hall, which honored Joan Tisch with the inaugural Judith Peabody Humanitarian Award. See page 21.

Michael P. McNamara
 Faith A. Menken
 Harliquin R. Merva
 Abbott Miller
 Sandra Mintz
 Richard R. Moore
 Barbara C. Moses
 Nan Mutnick and David Alge
 Daniel C. Myers
 Mitchell Nadel
 Win and Christie Neuger
 Otto Nielsen
In honor of Jorgen and Tommy
 Dorinda J. Oliver
 Elaine Padilla
 William Panzenhagen
 John P. Parise
 Richard Parsons
 Anna Perris-Rigoutsos
 H. Charles Pfaff
 Jon C. Pigage
 James B. Pitts
 Michael Plofker
 Edward Pollock
 Julia M. Quagliata
 Kirk P. Rankine
 John B. Ray
 Duncan W. Reid
 Tim Robert
 Tom Roselli
 Keith F. Rosen

Edith and Stanley Ross
In honor of Andrew Nadelson
 Geraldine Ross
 Roger M. Ross
 Robert Saken
 Jay O. Sanders
 David H. Sandt
 Donna Sasso
 Marc L. Schechter
 Janice C. Scheetz
 Bela & Catherine Schick
 Foundation
 Michael Schober
 David P. Schrader
 Richard J. Schure
 Barry W. Segen
 Deborah B. Shapira
 David M. Sharp
 James C. Sheil
 William J. Shirreff
 Judith L. Siegel
 Richard Sime
In memory of Dennis Cooney
 C. P. Smith
 Chris M. Smith
In memory of Michael Falmer
 Richard L. Snyder
 Joseph Sobleskie
 Gavin Somersel
 Robert J. Sommer
 Philippe Soussand

Andrew St. John
 Allan Starr
 William Stern
 Steve Sullivan
 Martin L. Sumner
In memory of Martin
 Marvin Sussman
 Philip Susswein
 Greg Swalwell
 Andrew Swartz
 Yohei Takeshita
 Ian Tattenbaum
 Peter M. Taub
 The Robert B. Taylor III
 Foundation
 Ron Teitelbaum
 Marvin Tenenbaum
 The Dorothy Loudon Foundation
In memory of Judith Peabody
 The Marquis George MacDonald
 Foundation
 Terry L. Thomas
 Allen James Thompson
 Anthony C. Tommasini
 Stefanie Turcic
In memory of Larry Turcic
 Brian Urkowitz
 Jodi Uttal
 Dane Venable
 Barry Waldorf
 Marjorie Walker
 Carol Warshawsky
 Harold Weidman
 Lester Weingarten
 Jean and Kenneth Wentworth
 Frederick Wertheim
 G. Widdershoven
 Robert T. Williams
 Carol Wische
In memory of
Thomas Rettig Cooper
 Catherine D. Wood
 Saul L. Zalkin

Partners in Planning

Partners in Planning is a recognition society honoring individuals who have established a legacy gift for GMHC in their wills or estates. We are deeply grateful to the group of partners listed below for including GMHC in their long-

term financial planning through bequests, gifts of life insurance and retirement plan assets, as well as trusts and securities. We thank them for their insightful generosity.

Ward Auerbach
Estate of William R. Ayers
Chaplain and Mrs. Barbara Barone
Mr. and Mrs. William F. Berliner
Estate of James E. Blake
Lester Bowman
Estate of William J. Boyd
Mary Brazle
Evelyn Britt
Bruce S. Bromley
Estate of Walter J. Brooks
Estate of Honorable
Kenneth E. Bruce
Estate of David Burdsall
Franni Burke
Elizabeth G. Calhoun
George E. Chandler
Jeannette B. Chernow
John D. Claypoole and
Courtney Joseph
Betty Clemens-Teslenko
Herbert I. Cohen
A.B. Connor
Thomas Cott
Vicki Cowen
James D. Cronk
Estate of Daniel Danoff
Estate of Myrna Davis
Estate of Margarita Dibattista
Estate of Richard N. Dinsmore
David A. DeMuro and
Chris P. Longobucco
Margaret F. Dugan
Estate of Loretta Duncan
Estate of Philip M. Eisenberg
Estate of Lillian J. Epps
Estate of Paul Fabri
Estate of Donald Lee Foster
Professor Roger J. Goebel
Rick Goldstein
Dr. Sally Graham
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Lynn E. Hand, Jr.

Estate of Calvin Hampton
Joseph A. Hardy
Estate of Donald Hartog
Richard W. Hatter
Estate of Manfred Heuman
Estate of Earl K. Holstege
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Charles Richard Hunderup
Estate of Marion B. Hutner
Diane Kamp
Edward M. Karlin, CPA
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Estate of Robert Kern
Mario Kircher
Ronald Krause
Marc Krauss
Ronald Kreib
Estate of Shirley Rich Krohn
Lotte Kunstler
Bill Kux
Estate of Owen Laster
Winston B. Layne
Estate of Martha B. Leigh
Warren L. Lorella
Paul B. Ludwig
C. MacDonald
Estate of Howard Marcou
Neil Marshall
Vivian Marshall
Estate of Malcolm Martin
William T. McCue
Estate of Iris McWilliams
Ilse Melamid
Robert Melroe
Estate of John Menaker
Caroline Ramsay Merriam
Audie Moran
Stephen K. Mueller
Dr. Martin A. Nash
Helene Parnes
A. William Paulsen
Estate of Judith Peabody
The Producer Circle Company

Glenn and Lorraine Puzo
Remak Ramsay
Estate of Peter H. Reiche
Herbert K. Reis, Esq.
Clifford Richner
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Helen Shapiro
Loren Sherman
Gail Sinquefield
Ted Snowdon
Carmine Spinelli
David Stoler
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Janna Sumner
Syde Hurdus 1995 Charitable Trust
Edward J. Tawil
Estate of Donn Teal
Richard Thompson
John Tynes
Estate of Leon Van Leeuwen
Lawrence N. Van Valkenburgh
Hector Vega
John Vlachos
Jean and Kenneth Wentworth
Lucille Werlinich
Richard M. White
Sheldon Winicour
Nina M. Wood
William A. Worth, Jr.
Thomas A. Zaroni
Marc P. Zemsky

^B GMHC Board member

Fashion Forward

Each year, luminaries from New York's fashion scene come together for Fashion Forward, one of GMHC's most popular fundraising events. On the runway, creations by Yigal Azrouel, Richard Chai, Diane von Furstenberg, Narciso Rodriguez, Simon Spurr, and Anna Sui

surprised and delighted attendees. Hosted by Tim Gunn, this year's runway show and silent auction raised over \$250,000 in vital funds for GMHC's programs and services.

Presenting Sponsor **\$40,000**
Bank of America

Haute Couture Sponsor **\$15,000**
CFDA Foundation

Runway Sponsors **\$10,000**
Diane von Furstenberg Studio, L.P.
Insignia Title^B
Jeffrey Fashion Cares
Tim Gunn

Prêt-à-Porter Sponsors **\$5,000**
CCS
EMD Serono, Inc.
Kimpton Hotels
TD Bank

Silhouette Sponsors **\$2,500**
Juliet Cain^B
Jody Falco^B and Jeffrey Steinman
Marjorie J. Hill
Ethel Klein
Lautman Maska Neil & Company
Kathleen McGivney and Adam Moore
Mitchell & Titus LLP
Matthew L. Moore^B and Casey Crawford
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Mickey Rolfe^B and Bruce Tracy
Mark Solda
Kimberly Vine
Marc Viscogliosi
Janet Weinberg

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Next Magazine
Out Magazine
Passport Magazine
PMD Promotions
Village Voice

Television Sponsor
ABC-7

Corporate Sponsor
Delta Air Lines



Council of Fashion Designers of America Executive Director Steven Kolb, Bank of America's James DeRosier, and Stan Herman, former board member and former CFDA President, at Fashion Forward 2010.



Philippe Blond, Mike Ruiz, and David Blond

^B GMHC Board member

Savor

This annual fundraising dinner helps GMHC feed thousands of people living with HIV and AIDS, and this year raised more than \$650,000. The evening paid tribute to two of GMHC's longest-serving volunteers, donors, former Board members, and life-long supporters, Judy Peabody and Joan Tisch.

We were privileged to commemorate the tenacity, grace, and generosity of Judy Peabody by establishing an award in her name that is to be presented annually to someone who embodies her boundless commitment to the health and welfare of others.

It was perfectly fitting that the inaugural **Judith Peabody Humanitarian Award** be presented to **Joan Tisch**, whose



Steve Tisch, Jon Tisch, Lizzie Tisch, Laurie Tisch, Elizabeth Peabody, Sam Peabody, Joan Tisch, and Marjorie Hill at Gotham Hall, March 7, 2011.

own commitment to activism, advocacy, and philanthropy stands alone among her peers. In the spirit of Judy Peabody's legacy of dedication to people living with and affected by HIV and AIDS, we honored

Joan Tisch for her prodigious heart and extraordinary philanthropy which continue to have groundbreaking influence on GMHC's momentum and progress.

Presenting Sponsors \$50,000

Lawrence Benenson
Fiona and Stanley Druckenmiller
Calvin Klein Family Foundation
The Tisch Family^{B*}

Epicurean Sponsor \$35,000

TD Bank

Sous Chef Sponsors \$25,000

Anonymous
EMD Serono, Inc.
The David Geffen Foundation
Leslie F. Pomerantz
The Laurence Tisch Families
Toyota

Pastry Chef Sponsor \$15,000

Peter H. Schub

Wine Steward Sponsors \$10,000

Bloomberg L.P.
Davis Polk & Wardwell^B
May and Samuel Rudin Family Foundation, Inc.
Elizabeth Peabody and Samuel Peabody Food Network
Jeffrey Fashion Cares
Insignia Title Agency^B
Patricia Rosenwald
S. Donald Sussman
UBS AG^B

Gourmet Sponsors \$5,000

Connie Chung and Maury Povich
Mitchell & Titus
Melanie Shorin
Ted Snowdon
Mark Solda
Tibotec Therapeutics

Corporate Sponsors

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Nestle Waters

Wine & Spirit Sponsors

Bedell Cellars
Robert Mondavi
Voli Vodka

Media Sponsors

The Advocate
Gay City News
MetroSource
Next Magazine
Out Magazine
Village Voice

^B GMHC Board member

AIDS Walk New York 2011

On May 15, 2011, over 45,000 people converged on Central Park for the 26th annual AIDS Walk.

Joined by celebrities, media, and elected officials, this year's walkers raised an impressive \$6.2 million benefitting GMHC and 41 other AIDS service organizations. Opening ceremonies included moving addresses by celebrated activists and community leaders along with performances by the cast of Broadway's *Priscilla Queen of the Desert* and four-time Tony Award-winner Audra McDonald. Since its inception 26 years ago, GMHC's AIDS Walk has raised over \$116 million for programs and services.

AIDS Walk Top Star Walkers

Star Walkers play a major role in the continued success of AIDS Walk New York. We thank them and applaud their outstanding fundraising achievements. The following walkers each raised \$2,500 or more, and together raised an extraordinary \$1.3 million for the fight against AIDS.

\$50,000+
Jeff Davis^B

\$20,000 – \$49,999

Nick Adams
Raul Argudin
Rita Fischer
Francine Goldstein
Ray Hagg
Tyler Helms^B
Tallulah Hubbard-Tripi
Ian Jopson
Anthony Shepherd

\$10,000 – \$19,999

Karen Buglisi
Karen Casiano
Craig M. de Thomas
Sam Gonzalez
James Matte
Jackie Nichols
Jason Shaw

\$5,000 – \$9,999

Michael Altneu
Pedro Alvarado
Matt Amore
Jeffrey Apgar
Carlos Avila
John Baumgartner
David Berman
Todd Buchanan
Kenneth Cooke
Gary Cowling
Barbara Crafton

Ryan Davenport
Donald Deyo^B
Katherine Ensslen
Joel Etheridge
David Fazio
Steven Fischer
Philip Fuscillo
Michael Gabriel
Elyse Goodman
Paul Greenberg
Julia Gruen
Dean Haglin
Alyce Hershenhart
Marjorie Hill
Bill Hoffman
Brian Holland
Brian Huchro^B
Holly Hutcheson
Helene Igielski
Valerie Imbleau
James Johnson

Stephen Keefe
John Kelly
Cheryl Kilbourne-Kimpton
Scott Kramer
Maria Mejias
Mark Milstein
Alain Montour
Javier Morgado
Lauri Murray
Cindy Muth
Karen Nelson
Patrick O'Donnell
Osvaldo Perdomo
Terence Riley
Louis Sciuлло
Brenda Segel
Andrew Sendall
Randy Simmons
David Smith
Sarah Stamboulie
Randy Swisher

Ray Turoczy
Michael Watts
Janet Weinberg
Glenn Zuraw

\$2,500 – \$4,999

Patrick Abner
Sarah Adams^B
Edyth Alexander
Daniel Alita
Rolando Alvarez
Michael Armstrong
Gina Artese
Scott Baker
Tanya Baradj
Richard Bass
Sean Bayliss
Christopher Beck
Tamiko Benjamin
Dale Bernstein
Bob Bing
David Bishop
Patrick Bocco
MaryJane Boland
Michelle Bosch
Patrick Boyd
Shaun Bradley
Jason Brodsky
Henry Brown
Maria Brunet
David Byrd
Terry Callaghan
William Carr
Didi Charney



An extraordinary contribution of \$400,000 from Duane Reade helped us exceed \$6.2 million.

^B GMHC Board member



Ray Sacchetti, former Senior Vice President, U.S. Virology at Bristol-Myers Squibb, addresses the audience.

Samuel Charney
 JJ Chestney
 Dennis Chung
 Jonathan Clay
 John Colon
 Pedro Cotto
 Janessa Cox
 Gavin Creel
 David Crespo
 Ross Cuddeback
 Georgianna Davis
 Tina Deignan
 MaryKay Diakite
 Harley Diamond
 Anthony DiMatteo
 Andrew Diskin
 Nicole Douillet
 Daniel Egan
 Jodi Ehrens
 Roger Feffer
 Robert Ferri
 Sarah Fineberg-Lombardi
 Dan Fingerman
 Nancy Fisher
 Martin Fitchet
 Tim Foley
 Paul Forsythe
 Grayson Forth-Sinclair
 Arthur Freeman
 Shelley Freiman
 Fran Friedman
 Orchid Garbutt
 Vince Gatton
 Darrell George
 Shelby Gilbert
 Donna Gins

Catherine Goetschel
 Stephanie Goldman
 Brad Goldstein
 Melissa Goodman
 John Gordon
 Julia Graeper
 Monique Griffin
 Michelle Haley
 Scott Hannibal
 Jennifer Hassenberg
 Glen Henry
 Joel Herman
 Keely Herrick
 Anita Hollander
 Susan Hurse
 Doug Jensen
 David Johnston
 Michael Jones
 Brian Jose
 Andy Kaleiwahea
 Larry Kaplan
 Justin Kasmir
 Maurya Keating
 John Kelly
 Scott Kenney
 Celeste Kolodin
 Naomi Kresner
 David Laboy
 Mark Lane
 Carron Leon
 Richard Leong
 Jordan Levine
 Natalie Liberte
 Carolyn Licht
 Lindsay Lief
 Ana Lopez

Kyle Luker
 Dominick Mach
 Janene Machado
 Stephen Marcincuk
 JackDavid Marcus
 Michael Marielli
 Kyle Massey
 Marie McCullough
 Tim McGlyn
 Dan McGuire
 Charles McWeeney
 David Merrill
 Nia Miller
 Cristobal Modesto
 David Mohamed
 Matthew Moore^B
 Matthew Morningstar^B
 Bruce Moskovitz
 Don Nickolson
 Jarrett Nolan
 Matthew Ossenfort
 Jessica Padilla
 Adam Padla
 Alexis Page
 David Pais

Lucille Rodriguez
 Mickey Ronan
 Sophie Saccio
 Luis Santos
 Franco Scardino
 Rich Scardino
 Joellen Schertz
 Andrew Sforzini
 Michael Shattner
 Bruce Shearouse
 Robert Smith
 Wally Smith
 Karen Snow
 Marilyn Sommer
 Jasmin Soto
 Martha Stark^B
 Gary Stavella
 Frank Stella
 Josh Stigall
 Kate Strachan
 Watty Strouss
 Lawrence Sullivan
 Dave Tainer
 Scott Tanzer
 Christopher Tarzia



Thanks to 45,000 people, AIDS Walk raised \$6,214,768.

Jonathan Pena
 Ideen Perez
 Raymil Perez
 Frederick Peters
 Lawrence Peters
 Dina Pruzansky
 Robert Quidone
 Michele Rack
 Lee Raines
 Patrice Rankine
 Stephen Rector
 Sean Reives

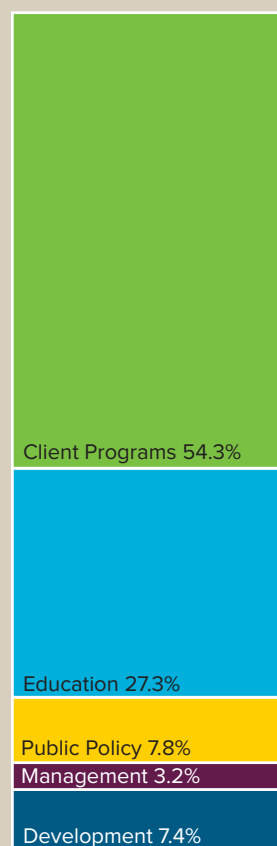
Merry Torgan
 Barbara Torney
 Virginia Vergara
 Steffi Wallis
 James Ward
 Edward Ware
 William Weir
 Jean Wentworth
 Gregg Winkelman
 Denise Yaney
 Christian Zavala

^B GMHC Board member

Financial Summary 2011

Where the money goes

At GMHC, 90¢ of every dollar is used to direct services and programs.



Condensed consolidated statement of financial position as of June 30, 2011 and 2010 as follows:

Fiscal Year (ending June 30)	2011	2010
Assets		
Cash and Investments	\$ 6,419,051	\$ 8,159,143
Government Grants Receivable	3,601,193	4,321,858
Pledges Receivable	1,949,838	775,701
Other Receivables	1,007,996	2,484,401
Prepaid Expenses and Other Assets	237,544	427,776
Property and Equipment	6,120,134	2,756,717
Restricted cash	3,776,951	513,364
Security deposits	20,219	1,174,173
Total Assets	23,132,926	18,497,820
Liabilities and Net Assets		
Accounts Payable and Accrued Expenses	2,186,969	1,266,884
Deferred Rent and Rent Incentives	2,993,327	–
Government Contract Advances	252,486	359,696
Accrued Compensated Absences	511,685	303,131
Net Assets	17,188,459	16,568,109
Total Liabilities and Net Assets	23,132,926	18,497,820
Support and Revenue		
Contributions	3,970,625	4,387,343
Special Events	4,774,203	4,072,434
Government contracts	14,264,259	15,057,294
Campaign	1,550,395	–
Contributed Services and In-Kind Support	2,702,855	3,998,381
Other Revenue	1,785,075	1,834,819
Total Revenue	29,047,412	29,350,271
Expenses		
Program Services	25,433,217	24,742,655
Support Services	896,370	779,467
Fundraising	2,097,475	2,553,473
Total Expenses	28,427,062	28,075,595
Change in net assets	\$ 620,350	\$ 1,274,676

The consolidated statement of financial position of Gay Men's Health Crisis, Inc. and affiliates as of June 30, 2011 and 2010 and related consolidated statements of activities and changes in net assets, and of cash flows were audited by Mitchell and Titus, LLP. The condensed consolidated financial statements have been derived from the consolidated audited financial statements. Copies of the audit reports and the complete consolidated financial statements are available upon request to David Fazio, Chief Financial Officer, at 446 West 33rd Street, New York, NY 10001-2601.

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Matthew Moore, *Co-Chair*

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Manuel Rivera, *Secretary*

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Tyler Helms (starting June 2011)

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Peter Lichtenthal

Matthew Morningstar

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Writer: Alexander Horwitz

Editors: Adam Fredericks, David Garza,
Seth Rosen, Krishna Stone, Richard Teller,
Janet Weinberg

Design: Adam Fredericks

Photography: Paul O. Colliton,
Adam Fredericks, Ivan Monforte,
Luna Ortiz, Krishna Stone, Nicole Zahour

Independent auditors: Mitchell & Titus LLP

Management Teams 2011

Senior Management Team

Marjorie J. Hill, PhD, *Chief Executive Officer*

Janet Weinberg, *Chief Operating Officer*

Sean Cahill, PhD, *Managing Director, Public Policy,
Research & Community Health* (through July 2011)

David Fazio, *Chief Financial Officer*
(starting February 2011)

Anthony Fullington, *Chief Financial Officer*
(through September 2010)

Jeff Rindler, *Managing Director,
Program Services & Evaluation*

Ace Robinson, MPH, *Managing Director,
Community Health & Research, Public Policy,
and Advocacy* (starting December 2011)

Seth M. Rosen, J.D., *Managing Director,
Development* (starting August 2011)

Dave Tainer, *Managing Director,
Information Systems, Building Operations
and Special Projects* (starting August 2011)

John Vasconcellos, *Managing Director, Development
& Marketing* (through January 2011)

Management Team

Ania Baumritter, LCSW, *Director, The Michael Palm
Center for AIDS Care and Support*
(November 2011 to February 2012)

Daniel Blausey, *Director, The Michael Palm Center for
AIDS Care and Support* (through July 2011)

Kenneth Cox, *Director, Special Events*
(through September 2010)

Lynnette Ford, *Director, The David Geffen Center for
HIV Prevention and Health Education*

David Garza, *Director, Institutional Giving*
(starting April 2010)

John Guidry, *Director, Community Health and
Research* (starting March 2011)

David Hind, *Director, Volunteer, Work and Wellness
Center* (starting August 2010)

Robert Krzywicki, *Controller* (starting December 2011)

Krishna Laven, *Controller*

Felix Lopez, *Director, Legal Services*

Maira Mendoza, *Director, Health Informatics*
(starting February 2011)

Tonya Miller, *Director, Special Events*
(starting October 2010)

Silvia Morales, *Director, Management & Budget*

Robyn Overman, *Director, Human Resources*

Francisco Roque, *Director, Community Health*
(through February 2011)

Nathan Schaefer, *Director, Public Policy*

Dave Tainer, *Director, Information Systems*

Richard Teller, *Director, Major Gifts*

Jennay Thompson, *Director, Coordinated Care*

**GMHC fights to end the AIDS epidemic
and uplift the lives of all affected.**



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New York, NY 10001-2601

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GMHC
*embracing
our 30th year*