Although what happens at Gay Men's Health Crisis changes every year, our purpose remains sharply focused — to provide service, education and advocacy that sets the standard for fighting AIDS. GMHC, the first and largest AIDS organization, strives to raise this standard every year. We test our excellence against our own record.

The past year, 1994-95, has been one of our most extraordinary. Our staff of 270 and volunteer force of 6,500 turned scores of sound ideas, every drop of their energy and all their talent to the epidemic. We offered a full range of services to 7,349 men, women and children — meals and nutritional counseling, legal advice and financial aid, recreation and family services, emotional and psychological support. We distributed more than a million educational publications and brochures, dispensed 700,000 condoms and responded to 46,000 Hotline callers. And we advocated at all levels of government to raise awareness about the needs of people with, or at risk for, HIV and AIDS.

What made this year so remarkable, however, was not only these significant accomplishments, but the many new pathways we blazed. We met a year of unusual challenges — political, economic, medical — with an array of energetic solutions.

With AIDS now the leading killer of Americans aged 25 to 44 and HIV transmission rates among gay men creeping upward, GMHC responded vigorously. Casting out traditional approaches, we rethought virtually all our prevention activities for both HIV-positive and HIV-negative individuals. We launched our first educational campaign aimed specifically at HIV-negative men as well as a range of groups and efforts for them. Our new Substance Use Counseling and Education Department pioneered work to help people reduce drug and alcohol use in order to heed prevention messages. To help people with HIV manage their illness better, we provided treatment information at all levels of literacy.

Both HIV-negative and HIV-positive New Yorkers will benefit from an innovative HIV testing center that we are planning, the only one in New York that will integrate testing with a full spectrum of education and support. Through the immense generosity of The David Geffen Foundation, which committed a landmark $2.5 million to GMHC in August 1995, we will soon make these exciting plans a reality.

It was a year when politicians ripped through the safety net and managed care posed a threat to people with AIDS. GMHC fought back, doing everything possible to relieve the hardship of living with an impoverishing and still stigmatizing disease. By directing more attention to our own case management and to mental health services, we helped people cope with the stress of long-term illness. In a hostile political climate, we mobilized a powerful new grassroots advocacy movement, New York CAN!, and began a quarterly newsletter to better inform politicians. We led the nationwide effort to preserve Medicaid, helped maintain State AIDS Institute funding and beat back potentially destructive policies.

At a time when AIDS organizations reported so-called donor fatigue and faced the prospect of fewer dollars for more cases, many closed their doors or cut back. GMHC, however, shifted away from traditional AIDS fundraising and found that our donors — by the hundreds of thousands — do, indeed, care. As the toll of AIDS
climbed higher and pressures upon people with AIDS grew heavier, GMHC sent the message that we will do all in our power to stay strong and stable, to support our clients and to battle this epidemic.

Our thanks for a year of extraordinary achievements goes, above all, to our selfless donors, whose generosity deserves the highest praise. Our able staff and volunteers shoulder the burden of this epidemic every single day. There are no words sufficient to thank those who choose this calling. If GMHC has achieved a banner year, the heroism of all of you — donors, volunteers and staff — made it so.

Louis A. Bradbury  
President, Board of Directors

Mark Robinson  
Executive Director

Honorary Board Members

Dan Bailey*  
Jessie Barsin  
John Bartolomeo  
Ira M. Berger**  
Bernard Bihari, M.D.  
Leonard M. Bloom, Esq.  
Nick Bollman  
John Caban, Ed.D.*  
Robert Cecchi*  
Cynthia Dames  
Robert M.T. Diario  
Harry Díaz*  
Suzanne A. DuBose  
Richard Dunne*  
Hon. Richard C. Failla*  
Nathan Fain*  
José Ramón Fernández-Peña  
Brad Frandsen*  
Barbara Grande LeVine, CSW  
Louis Grant*  
Darrell C. Greene, Ph.D.  
Stephen E. Herbits  
Joe Hernandez  
Richard W. Jasper*  
Ronald Johnson  
Dan Johnston  
Nathan K. Kolodner**  
Larry Kramer  
Claudette LeFebvre, Ph.D.  
Frank Lilly, Ph.D.*  
Sandra Lowe, Esq.  
Larry Mass, M.D.  
Larry McDevitt  
Rodger McFarlane  
James C. McIntyre  
Kenneth Meeks, Ph.D.*  
Allan Morrow*  
Max Navarre*  
Joe Paschek*  
Judith Peabody  
James Pepper  
Enno Poersch*  
Paul Popham**  
Russell A. Radley*  
Paul Rapoport*  
Lourdes Quiñones, R.N.  
Mel Rosen*  
Michele Russell  
Stash Santoro*  
Bernard L. See  
Steven J. Spector  
Jeffrey B. Soref*  
John Stoddard  
William A. Sweeney  
Rafael Tavares, M.D.*  
Alice Terson  
Joy Tomchin*  
Sam Watters  
Robert Wechter  
Nathalie Weeks  
*Former Board President  
*Deceased
Board of Directors

Louis Bradbury*
President
David Hollander*
Senior Vice President
Todd Yancey, M.D.*
Vice President
Marjorie Hill, Ph.D.*
Secretary
Michael D. Palm*
Treasurer
Esther Chachkes
Dennis deLeon

Phil Donahue
Richard G. Dudley, Jr., M.D.
Gretchen Dykstra
Ethan Geto*
Jerome M. Goldsmith, Ed.D.*
Howard A. Grossman, M.D.
Ann Pollinger Haas, Ph.D.
Tonya Y. Hall
Billy E. Jones, M.D.
Rabbi Sharon Kleinbaum
Michael C. Mast*
William McCarthy

Thomas Morgan, III
Hal J. Moskowitz
Kenneth R. Org, M.D., M.P.H.
Raul Perea-Henze, M.D.
Samuel T. Phillips*
Michael A. Recanati*
Doug Robinson
Joan Tisch
Randy Wojcak
Robert C. Woolley
*Executive Committee

Bottom row, from left: Doug Robinson, Samuel T. Phillips, Marjorie Hill, David Hollander, Louis Bradbury, Todd Yancey, William McCarthy, Raul Perea-Henze, Billy E. Jones, Dennis deLeon
Top row: Gretchen Dykstra, Michael C. Mast, Hal J. Moskowitz, Thomas Morgan, III, Ethan Geto, Esther Chachkes, Ann Pollinger Haas, Phil Donahue
Services

- Doubled the clients — 1,300 — whom we helped to maintain health insurance pending receipt of Medicaid.
- Gave emergency grants to nearly 2,000 people with AIDS — for food, medical expenses, phone service and transportation to doctors.
- Enlisted 200 volunteer lawyers to advise 1,680 new clients on 7,154 matters — including 1,590 landlord/tenant issues; 973 wills, powers of attorney and proxies; 746 debtor/creditor concerns; 346 employment cases.
- Dispensed legal advice to more than 3,000 immigrants with HIV.
- Made 235 Child Life families — 650 parents and kids — feel at home with babysitting, support groups, excursions and holiday parties.
- Handed out 785 food packages to hungry families, nearly a 50% increase over last year.
- Enriched the lives of 3,046 PWAs with 30 recreational activities and classes like poetry writing, life drawing and learning English as a second language.
- Awarded 447 mind-expanding scholarships to clients for courses at colleges and universities throughout New York City.
- Distributed 17,795 free theater and performance tickets, a 60% increase over last year.
- Screened 1,200 new clients for the presence of tuberculosis; combated TB with air filters, signs, screenings and a new Directly Observed Preventive Therapy program; and evaluated new TB initiatives.
- Gave 1,200 acupuncture treatments to reduce stress and prevent relapse into alcohol or drug use.
Total Client Caseload by Sex 1994–95

- Male 84.1%
- Female 15.9%

Total Client Caseload by Race 1994–95

- Caucasian 42.4%
- Latino/a 26.5%
- African-American 24.5%
- Asian-American, Native-American, Pacific Islanders, Other 2.8%
- Undisclosed 3.7%
Education

- Dispensed 1,114,320 educational publications and brochures, 28,165 at community information tables, and 7,250 at safer sex workshops and presentations.

- Answered 46,138 Hotline calls, with the help of 78 volunteers, including 9 Spanish speakers — all trained to be sensitive counselors as well as to inform and make referrals.

- Gave out 701,154 condoms at street and health fairs, community events, gyms, bars and clubs.

- Distributed 50,000 treatment fact sheets on 8 opportunistic infections, and treatment fact sheets on 25 topics to organizations nationwide (in collaboration with Beth Israel Hospital in Boston and the University of California in San Francisco).

- Helped people with HIV understand confusing treatment options at a new workshop, "Making Choices, Making Sense."

- Educated 1,975 people at 15 treatment forums (4 in Spanish) on topics like protease inhibitors and CMV (with the Community Research Initiative on AIDS, the Treatment Action Group and the Latino AIDS Treatment Issues Group).

- Sent out 204,000 issues of the world's largest monthly newsletter on AIDS therapies, Treatment Issues.

- Expanded the resources of the Barry Gingell HIV/AIDS Treatment Library, providing the latest medical information.

- Gave AIDS presentations and trainings to thousands at community organizations, churches, hospitals, schools and businesses.

- Aired 26 new episodes of GMHC's weekly cable show, "Living with AIDS."

- Spread a safer sex message to 10,588 lesbian and gay young adults — in the "house" scene, popular among gay youth of color; in collaboration with 9 agencies serving youth; and at clubs, bars and on campuses.

- Developed a customized safer-sex intervention in Queens where AIDS rates are rising among Latino men.
Staying Negative – It’s Not Automatic

Bearing the tag-line, "Staying negative — it’s not automatic," GMHC's first-ever prevention campaign targeted expressly at HIV-negative men was launched in April. The campaign urges HIV-negative men to support one another in staying negative by talking frankly about sex and how to avoid risky behavior. Moving beyond traditional prevention slogans, the effort addresses the complex psychological realities of staying uninfected, and uses a harm-reduction approach with people who are likely to binge on sex or drugs or both. It included 660,000 postcards distributed in bars, clubs, gyms and other gay venues; 10,000 posters; 4,000 stickers for Gay Pride; and 10 public service announcements in gay publications.

staying negative —
it's not automatic

If you have questions about the ways you are combining drugs, alcohol and sex, you can make changes. You don't need to be an alcoholic or a drug or sex addict to get the information you need. By talking about the ways you are behaving, what it means to you, and what it may cost you, it is possible to make partying — and sex — safer.
Education

- Explored psychological barriers to safer sex at a new workshop for gay men, "Sex, Dating and Relationships," and expanded our "Men of Color" discussion groups.

- Installed a landmark poster campaign — "Think About It, Talk About It" — in gay social venues, addressing the perceived inevitability of HIV infection and the role of open talk in keeping HIV-negative men uninfected.

- Helped galvanize the gay community with town meetings on HIV-prevention, and on sex clubs and bathhouses.

- Produced Swimming Against the Second Wave, an overview of barriers to HIV prevention among gay men and an agenda for the future.

- Began first-ever groups for HIV-negative gay men to discuss safer sex, and alcohol and drug use; gave 35,000 harm reduction brochures to HIV-negative men; and distributed 40,000 postcards to such men to provoke discussion of HIV prevention and testing.

- Provided 600 easy-access, individual assessments about alcohol/drug use and sexual behavior.

- Convened 8 weekly on-site 12-step meetings dealing with alcohol and drug use and sexual compulsivity.

- Gave 28 trainings and presentations on harm-reduction and recovery readiness; created a harm-reduction training and sourcebook.

- Offered individual and group support to lesbians with, or at risk for, HIV and in recovery.

- Trained the country's only lesbian HIV-outreach team to discuss HIV prevention in high-risk communities, distributed 51,000 packets and materials on lesbians and HIV, and made presentations to more than 3,600 people.

- Answered over 1,000 requests for information about HIV risk and the deaf.
Hotline Hits Information Superhighway

What began on a volunteer's answering machine in 1982 as the world's first AIDS Hotline is today its most sophisticated. Six years in the making, GMHC's state-of-the-art newly computerized Hotline now offers information about 10,532 services from 4,467 service providers (such as hospitals, doctors, psychiatrists and support groups), sorted by 630 categories. Says Randy Wojcak, GMHC Board member and volunteer who guided this project, "It gives us more time to counsel and comfort while being as accurate as possible." Computerization offers more types of referrals and cross-referencing, faster access to information, and better tracking of queries to improve our responsiveness.
Advocacy

- Educated 50,000 voters with GMHC's first-ever candidate comparisons, contrasting responses on AIDS of gubernatorial, senatorial and other candidates.

- Delivered detailed written briefings to the New York Congressional delegation, the incoming Pataki administration, New York State legislators, the Giuliani administration and New York City Council.

- Worked to block AIDS cuts or to reverse harmful policies through grass-roots organizing and hard-hitting newspaper advertisements, opinion pieces, advertorials and radio campaigns.

- Helped to save the New York State AIDS Institute from Albany budgetcutters and helped preserve Medicaid benefits through lobbying, postcard campaign and meetings with state legislators on AIDS Awareness Day (with the New York AIDS Coalition).

- Spearheaded the national effort to preserve Medicaid as an entitlement.

- Worked with drafters of the Ryan White CARE Reauthorization Act to protect cities hardest hit by AIDS.

- Sat on Federal advisory bodies on AIDS biomedical and behavioral research, vaccines, epidemiology and public health information privacy.

- Led the successful effort to establish an AIDS office at the U.S. Department of Housing and Urban Development, and worked to ward off attempts to slash Federal AIDS housing funds.

- Reported abuses by City HMOs, blocking their enrollment of Medicaid recipients; helped draft and lobbied for passage of the State Managed Care Bill of Rights; and pushed for consumer participation on HMO grievance panels.
Empowerment Through New York CAN!

To wake up government officials, GMHC last winter mobilized a powerful grassroots group — The New York Citizens AIDS Network (New York CAN!) — that harnesses the energy, voices and anger of people affected by AIDS. Through the Frontline Action Force’s direct lobbyists, the Letter Brigade’s writers and the Quick Response Corps who fax and phone, New York CAN! compels leaders and lawmakers to pay attention to people with AIDS. Critical to raising their consciousness is the Clarion, GMHC’s new quarterly political newsletter distributed to 5,000 people in government, the press and the GMHC community. Organized for GMHC clients, staff and volunteers, New York CAN! has enlisted 550 members, training 150 to be direct advocates. A new voter registration effort has registered nearly 1,000 voters. Among our legislative victories, we convinced Senator Alfonse D’Amato to co-sponsor the Ryan White CARE Reauthorization Act.
Advocacy

- Marshaled grassroots support for state legislation requiring HMOs serving individuals to cover prescription drugs and permit out-of-network care.
- Pushed pharmaceutical firms to develop expanded access programs for protease inhibitors, and distributed to the National Task Force on AIDS Drug Development a critique of plans for testing and developing them (with the Treatment Action Group).
- Spearheaded lobbying to secure the Federal AIDS research budget and the power to consolidate research at the NIH Office of AIDS Research.
- Led the successful charge to save New York City HIV testing services from budget cuts.
- Helped update the archaic New York State AIDS curriculum, unrevised since 1987.
- Helped coordinate the world’s first meeting convened by government officials (of the Centers for Disease Control) on lesbian HIV transmission.
- Informed more than 1,000 journalists preparing AIDS stories and placed more than 500 mentions of GMHC staff and programs in newspapers and magazines nationwide.
- Dispatched our experts to Good Morning America, the McNeil Lehrer Newshour, the CBS Evening News as well as a WCBS special on GMHC.
- Alerted New Yorkers about AIDS at our World AIDS Day token drive.
- Aired GMHC’s first-ever AIDS awareness campaign on TV.
- Unfurled our banner and posters exhorting “Take Pride! Take Care! Take Action!” at the Lesbian and Gay Pride march, reminding the world that AIDS is still a crisis in the gay community.
Growth of the Epidemic
Cumulative Reported
U.S. Cases 1981–94

1994 441,528
1993 356,275
1991 206,392
1989 139,510
1987 67,906
1985 21,905
1983 4,509
1981 397
Support

- Attracted $250,000 more than last year from individual donors.
- Increased GMHC's government funding to its highest level ever, despite the strained political climate, raising it to $5.1 million and 19.6% of revenues.
- Generated more than $1.4 million from foundations and corporations, with over half as first-time givers.
- Added 10 new members to the President's Council of annual donors of $25,000 or more, generating a total of over $2 million.
- Expanded Friends for Life, annual givers of $1,000 plus, raising a record $1.5 million; welcomed one-third of those donors as "Best Friends," our new group for donors who increase their annual support by 25%.
- Offered an estate-planning seminar and brochure for donors.
- Raised nearly $4 million through direct marketing.
- Enticed 31,000 people to the 10th Annual AIDSWalk for $4.7 million, 5,000 to the 5th Annual Dance-A-Thon for $1.4 million, 10,000 to Angels on Ice for $1.1 million; and packed Carnegie Hall for a concert version of "Anyone Can Whistle" for $650,000.
Sources of Revenue, Fiscal Year 1994-95

- Government Grants: 19.6%
- Private Support: 77.3%
- Other Revenue: 3.1%

* Unrestricted support and revenue, and total net assets released from restrictions.

What Does Your Gift to GMHC Buy?

- $250: 3 months of nutritious hot lunches for a person with AIDS
- $500: A trip to the Bronx Zoo for 30 children in our Child Life Program and 1,000 easy-to-read treatment fact sheets on opportunistic infections caused by HIV
- $1,000: GMHC Hotline for 1 week and air-time for 4 episodes of "Living with AIDS," GMHC's educational program aired on local cable stations
- $5,000: 250 copies of the video, "What About My Kids?" and Facing the Future booklet to help HIV-infected parents plan for their children's future
- $10,000: All of the above plus 50 hours of training and technical assistance to other AIDS organizations, leveraging your dollars many times to help people with AIDS worldwide
Support

- Dispatched 6,500 volunteers, who contributed 132,460 hours valued at $2.5 million.
- Introduced orientation and training for all new volunteers, 766 people, discussing physical/psychosocial challenges of HIV, and GMHC's values.
- Embarked on a Queens buddy drive (with the AIDS Center of Queens County and the Southeast Queens Clergy for Community Empowerment).
- Helped assemble a new directory, Volunteer Opportunities in New York City.
- Celebrated our 2nd annual Volunteer Awareness Month with a volunteer skills-building conference, featuring 26 speakers, and a Kudos party for 1,500 GMHC volunteers.
- Produced 12 reports evaluating GMHC programs; and reviewed 29 proposals, through GMHC's Institutional Review Board (IRB), to ensure ethical treatment of clients, volunteers and staff in research projects.
- Reported on focus groups about how PWAs make treatment decisions, surveying barriers to accessing care and social services.
- Accommodated 679 requests for technical assistance, giving 5,000 hours of help to other AIDS organizations, with requests from as far away as Australia, Brazil, Japan and Russia.
- Provided technical assistance to 524 organizations and individuals, including: Bisexual, Lesbian & Gay Haitians; Chinese-American Planning Council; Madison Avenue Presbyterian Church; McBurney YMCA; Port Authority of New York and New Jersey Homeless Programs; Saint Nicholas Home Care; Upper Manhattan Task Force on AIDS.
GMHC Forges New Ties To Faith Communities

An unusual open house at GMHC last April signaled the growing relationship between New York’s foremost AIDS organization and its diverse faith communities. More than 60 religious leaders — clergy, theologians, seminarians, and staff of AIDS ministries — toured GMHC and talked together. Why are we connecting with faith communities? In addition to volunteer recruitment and technical assistance, GMHC promotes awareness so that people with AIDS aren’t abandoned by their communities. From our first partnership with the Bronx Episcopal AIDS Ministry, we are building a network citywide. The goal is not to promote a particular religion, but to open avenues of support — including spiritual support — for people with AIDS.
In the fiscal year that ended June 30, 1995 (FY 95), Gay Men's Health Crisis (GMHC) continued to fulfill its mission by serving the current needs of thousands of clients while developing strategic plans to provide expanded, more efficient services in the future.

Expenditures for GMHC's program services during the year were slightly more than $20 million, an increase of 5.4% from the year before. About $2.5 million of that amount was the fair market value of services donated by GMHC's 6,500 volunteers, who help make every dollar GMHC receives go farther. This year it is strikingly true that the real value of volunteer services cannot be quantified. GMHC volunteers save money and lives. Their humanity and commitment have made history and set a model for AIDS services across the world.

Client programs, providing direct services to people with AIDS, represent by far the largest component of our expenditures: In FY95, these totaled $12.7 million, up 9.3% over FY94. The remainder of our services expenditures in FY95 was divided between education ($4.3 million), and policy, information and advocacy programs ($3.1 million). While the agency accomplished all of its primary program goals, we also sharpened our focus on hands-on client services in response to constantly growing needs.

Expenditures for administration, management and fundraising increased only 3.4% over the previous year. The fact that these costs increased less rapidly than our program services expenditures means that a higher proportion of each revenue dollar was available to fund activities which contribute directly to the fight against AIDS. This results from sound fiscal management of the agency; we hope to continue and increase this trend in the future.

In FY95, GMHC's total support and revenues increased to $27.5 million, up 10.1% from the year before. Virtually all this growth was accounted for by an increase in public sector funding. Government grants revenue released from program restrictions rose to $5.1 million (19.6% of unrestricted support and revenue), their highest level since 1989. At the same time, AIDS organizations felt the political landscape shift underneath them following the November 1994 elections. While the agendas of the newly elected are only starting to take shape, we see challenging days ahead as we press our government officials to maintain the public safety net and rally a response to what has become the worst health care crisis in modern history.

It is, of course, our more than 600,000 individual, corporate and foundation donors on whose generosity we most rely in this effort. This year, and in the years to come, GMHC will look to them to set the pace and hold the line against AIDS. Whether GMHC's donors give us $1 or $100,000, the work of the agency could not proceed without them. The staff and Board return that generosity with a commitment to providing services, education and advocacy with vision, efficiency and sound fiscal management.

That sound fiscal management finds GMHC in excellent shape at the close of FY95. The GMHC Board of Directors has approved a budget for next year that will allow GMHC to continue its unparalleled level of service to men, women and children with AIDS. Plans to integrate testing with our education efforts, in the form of the David Geffen Center for HIV Prevention and Health Education, make the prospects of stemming the spread of the epidemic a little brighter. And GMHC will continue to draw on the continued commitment of our donors and the heroic efforts of our volunteers and staff to enable us to strike out against the scourge of AIDS.

Michael D. Palm
Treasurer
## Statement of Financial Position

### June 30, 1995

(with comparative figures for 1994)

<table>
<thead>
<tr>
<th>Assets</th>
<th>1995</th>
<th>1994</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$2,060,570</td>
<td>$3,622,066</td>
</tr>
<tr>
<td>Investments</td>
<td>76,622</td>
<td>75,945</td>
</tr>
<tr>
<td>Government grants receivable (note 14)</td>
<td>2,061,313</td>
<td>455,168</td>
</tr>
<tr>
<td>Contributions receivable (notes 11 and 15)</td>
<td>1,977,774</td>
<td>434,995</td>
</tr>
<tr>
<td>Other receivables (note 15)</td>
<td>45,480</td>
<td>511,612</td>
</tr>
<tr>
<td>Due from related organization (note 8)</td>
<td>45,287</td>
<td>-</td>
</tr>
<tr>
<td>Prepaid expenses, deposits and other assets (note 15)</td>
<td>497,457</td>
<td>345,570</td>
</tr>
<tr>
<td>Land, building and equipment, net (note 3)</td>
<td>5,026,035</td>
<td>9,726,176</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>$16,200,349</strong></td>
<td><strong>$15,711,432</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Liabilities and Net Assets</th>
<th>1995</th>
<th>1994</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable and accrued liabilities</td>
<td>$899,918</td>
<td>$763,629</td>
</tr>
<tr>
<td>Accrued compensated absences</td>
<td>343,804</td>
<td>419,292</td>
</tr>
<tr>
<td>Refundable advances</td>
<td>106,909</td>
<td>353,609</td>
</tr>
<tr>
<td>Obligation under capital lease (note 4)</td>
<td>67,650</td>
<td>107,182</td>
</tr>
<tr>
<td>Other liabilities (note 13)</td>
<td>1,073,034</td>
<td>5,018</td>
</tr>
<tr>
<td>Due to related organization (note 8)</td>
<td>-</td>
<td>40,242</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td><strong>2,491,115</strong></td>
<td><strong>1,680,992</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net assets:</th>
<th>1995</th>
<th>1994</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>11,961,300</td>
<td>13,393,394</td>
</tr>
<tr>
<td>Temporarily restricted (note 10)</td>
<td>1,747,934</td>
<td>89,046</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td><strong>13,709,234</strong></td>
<td><strong>13,482,440</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Total liabilities and net assets</th>
<th>1995</th>
<th>1994</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$16,200,349</strong></td>
<td><strong>$15,711,432</strong></td>
<td></td>
</tr>
</tbody>
</table>

See accompanying notes to financial statements.

---

**KPMG Peat Marwick LLP**

Independent Auditors' Report

The Board of Directors
Gay Men's Health Crisis, Inc.

We have audited the accompanying statement of financial position of Gay Men's Health Crisis, Inc. (GMHC) as of June 30, 1995, and the related statements of activities, cash flows and functional expenses for the year then ended. These financial statements are the responsibility of GMHC management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Gay Men's Health Crisis, Inc. as of June 30, 1995, and the changes in its net assets and its cash flows for the year then ended in conformity with generally accepted accounting principles.


October 12, 1995

KPMG Peat Marwick LLP
# Statement of Activities

Year ended June 30, 1995  
(with comparative totals for 1994)

<table>
<thead>
<tr>
<th>Unrestricted net assets</th>
<th>Temporarily restricted net assets</th>
<th>1994 Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating</td>
<td>Plant</td>
<td>Total</td>
</tr>
<tr>
<td>Support and revenue:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Support:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>$7,814,828</td>
<td>1,906,829</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributed services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(note 6)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Special events (note 12)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Government grants</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total support</td>
<td>18,521,751</td>
<td>8,206,175</td>
</tr>
<tr>
<td>Revenue:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investment income, net</td>
<td>73,799</td>
<td>73,799</td>
</tr>
<tr>
<td>Rental income (note 3)</td>
<td>169,424</td>
<td>169,424</td>
</tr>
<tr>
<td>Third-party reimbursements</td>
<td>224,790</td>
<td>224,790</td>
</tr>
<tr>
<td>Publication sales and training fees</td>
<td>273,894</td>
<td>273,894</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>48,112</td>
<td>48,112</td>
</tr>
<tr>
<td>Total revenue</td>
<td>790,019</td>
<td>790,019</td>
</tr>
<tr>
<td>Net assets released from restrictions (note 9):</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Satisfaction of program restrictions:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Government grants</td>
<td>5,078,119</td>
<td>5,078,119</td>
</tr>
<tr>
<td>Other</td>
<td>1,323,555</td>
<td>1,323,555</td>
</tr>
<tr>
<td>Satisfaction of equipment acquisition restrictions</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total net assets released from restrictions</td>
<td>6,401,674</td>
<td>145,613</td>
</tr>
<tr>
<td>Total support and revenue</td>
<td>25,713,444</td>
<td>145,613</td>
</tr>
<tr>
<td>Expenses and losses:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program services:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Client programs</td>
<td>12,115,772</td>
<td>555,017</td>
</tr>
<tr>
<td>Education</td>
<td>4,118,106</td>
<td>171,053</td>
</tr>
<tr>
<td>Public policy development, information and advocacy</td>
<td>2,943,556</td>
<td>142,838</td>
</tr>
<tr>
<td>Total program services</td>
<td>19,177,434</td>
<td>668,908</td>
</tr>
<tr>
<td>Supporting services:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management and general</td>
<td>1,521,755</td>
<td>73,740</td>
</tr>
<tr>
<td>Fundraising</td>
<td>5,617,214</td>
<td>120,567</td>
</tr>
<tr>
<td>Total supporting services</td>
<td>7,038,969</td>
<td>194,307</td>
</tr>
<tr>
<td>Total expenses</td>
<td>26,216,423</td>
<td>1,063,215</td>
</tr>
<tr>
<td>Loss on contributed assets held for sale</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total expenses and losses</td>
<td>26,227,936</td>
<td>1,063,215</td>
</tr>
<tr>
<td>Change in net assets</td>
<td>(514,492)</td>
<td>(917,602)</td>
</tr>
<tr>
<td>Transfer—plant acquisitions and debt service</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net assets at beginning of year</td>
<td>1,774,500</td>
<td>9,618,894</td>
</tr>
<tr>
<td>Net assets at end of year</td>
<td>$3,002,915</td>
<td>8,958,385</td>
</tr>
</tbody>
</table>

See accompanying notes to financial statements.
Statement of Cash Flows  
June 30, 1995  
(with comparative figures for 1994)

<table>
<thead>
<tr>
<th>Description</th>
<th>1995</th>
<th>1994</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash flows from operating activities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Change in net assets</td>
<td>$ 276,794</td>
<td>(1,024,467)</td>
</tr>
<tr>
<td>Adjustments to reconcile change in net assets to net cash used in operating activities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Depreciation and amortization</td>
<td>1,063,215</td>
<td>1,085,445</td>
</tr>
<tr>
<td>(Increase) decrease in government grants receivable</td>
<td>(1,606,145)</td>
<td>120,070</td>
</tr>
<tr>
<td>Increase in contributions receivable</td>
<td>(1,542,779)</td>
<td>(275,285)</td>
</tr>
<tr>
<td>Decrease in other receivables</td>
<td>56,124</td>
<td>63,237</td>
</tr>
<tr>
<td>Increase in due from related organization</td>
<td>(45,287)</td>
<td></td>
</tr>
<tr>
<td>(Increase) decrease in prepaid expenses, deposits and other assets</td>
<td>(151,887)</td>
<td>50,549</td>
</tr>
<tr>
<td>Increase (decrease) in accounts payable and accrued liabilities</td>
<td>136,289</td>
<td>(55,209)</td>
</tr>
<tr>
<td>Increase (decrease) in accrued compensated absences</td>
<td>(75,480)</td>
<td>75,397</td>
</tr>
<tr>
<td>Decrease in refundable advances</td>
<td>(246,700)</td>
<td>(119,883)</td>
</tr>
<tr>
<td>Increase in other liabilities</td>
<td>1,068,016</td>
<td>5,018</td>
</tr>
<tr>
<td>Decrease in due to related organization</td>
<td>(40,262)</td>
<td>(12,900)</td>
</tr>
<tr>
<td>Total adjustments</td>
<td>(1,384,904)</td>
<td>936,437</td>
</tr>
<tr>
<td>Net cash used in operating activities</td>
<td>(1,135,110)</td>
<td>(88,030)</td>
</tr>
<tr>
<td>Cash flows from investing activities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Principal payments under liquidating trust</td>
<td>3,694</td>
<td>13,230</td>
</tr>
<tr>
<td>Increase in donated stock held for sale</td>
<td>(3,187)</td>
<td></td>
</tr>
<tr>
<td>Net increase in term endowment investment</td>
<td>(977)</td>
<td>(7,51)</td>
</tr>
<tr>
<td>Capital expenditures</td>
<td>(363,128)</td>
<td>(767,424)</td>
</tr>
<tr>
<td>Net cash used in investing activities</td>
<td>(363,854)</td>
<td>(754,895)</td>
</tr>
<tr>
<td>Cash flows from financing activities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Borrowings under line-of-credit agreement</td>
<td>1,500,000</td>
<td>500,000</td>
</tr>
<tr>
<td>Repayments under line-of-credit agreement</td>
<td>(1,500,000)</td>
<td>(500,000)</td>
</tr>
<tr>
<td>Principal payments under capital lease</td>
<td>(35,532)</td>
<td>(34,213)</td>
</tr>
<tr>
<td>Net cash used in financing activities</td>
<td>(35,532)</td>
<td>(34,213)</td>
</tr>
<tr>
<td>Net decrease in cash and cash equivalents</td>
<td>(1,561,496)</td>
<td>(877,138)</td>
</tr>
<tr>
<td>Cash and cash equivalents at beginning of year</td>
<td>4,622,066</td>
<td>4,499,204</td>
</tr>
<tr>
<td>Cash and cash equivalents at end of year</td>
<td>$ 2,060,570</td>
<td>3,622,066</td>
</tr>
<tr>
<td>Supplementary disclosure - cash paid during the year for interest expense</td>
<td>$ 22,170</td>
<td>16,037</td>
</tr>
</tbody>
</table>

See accompanying notes to financial statements.
GMHC has categorized unrestricted net assets in the statement of activities as follows:

**Operations**—includes revenues and expenses that relate to the primary objectives of GMHC, and gains and losses and income and expenses that relate to unrestricted investments.

**Plant**—includes land, building, and equipment-related activities.

To the extent that operating funds have financed the acquisition of land, building and equipment or debt retirement, the amounts are reported as a transfer between the two categories in the statement of activities.

**Government Grant Support.** Government grants are recorded as support of the temporarily restricted net asset class when received and as released from restriction when expenses are incurred.

**Third-Party Reimbursements.** Third-party reimbursements for clinical services, including estimated retroactive adjustments under reimbursement agreements with third-party payors, is reported at the estimated net realizable amounts. Differences between estimated and final settlement amounts are reflected in the financial statements when they are determined.

**Investments.** Investments are presented at cost or at fair market value at the date of the gift, if contributed.

**Land, Building and Equipment.** Land, building and equipment are recorded at cost, or, in the case of gifts, at appraised value at date of the gift. Plant and equipment under capital leases are stated at the present value of minimum lease payments at the inception of the lease.

Depreciation is provided over the estimated useful lives of the respective assets on the straight-line basis. Depreciation is recorded on the half-year convention in both the year of asset acquisition and disposition. Plant and equipment held under capital leases and leasehold improvements are amortized on the straight-line method over the estimated useful lives of the assets.

**Statement of Cash Flows.** For purposes of the statement of cash flows, GMHC considers all highly liquid investments purchased with a maturity of three months or less to be cash equivalents.

**Tax-Exempt Status.** GMHC is a New York not-for-profit corporation exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code (the Code). Contributions by donors qualify for the maximum charitable contribution deduction. GMHC has elected to operate under Section 501(h) of the Code in order to participate in limited lobbying activities regarding AIDS-related issues without jeopardizing its exemption from income taxes under Section 501(c)(3).

In addition, during 1993, GMHC established a related organization to influence public policy on HIV and AIDS related issues (see note 8).

**Reclassifications.** Certain reclassifications of prior year amounts have been made to conform to the current year’s presentation.

### (3) Land, Building and Equipment

Land, building and equipment consist of the following:

<table>
<thead>
<tr>
<th></th>
<th>1995</th>
<th>1994</th>
</tr>
</thead>
<tbody>
<tr>
<td>Land</td>
<td>$731,740</td>
<td>731,740</td>
</tr>
<tr>
<td>Building and</td>
<td></td>
<td></td>
</tr>
<tr>
<td>building</td>
<td></td>
<td></td>
</tr>
<tr>
<td>improvements</td>
<td>8,497,732</td>
<td>8,488,417</td>
</tr>
<tr>
<td>Leasehold</td>
<td></td>
<td></td>
</tr>
<tr>
<td>improvements</td>
<td>1,410,080</td>
<td>1,398,865</td>
</tr>
<tr>
<td>Furniture and</td>
<td></td>
<td></td>
</tr>
<tr>
<td>equipment</td>
<td>4,191,199</td>
<td>3,848,815</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Less accumulated</td>
<td></td>
<td></td>
</tr>
<tr>
<td>depreciation</td>
<td></td>
<td></td>
</tr>
<tr>
<td>and amortization</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>5,804,316</td>
<td>4,241,701</td>
</tr>
<tr>
<td>Land, building</td>
<td></td>
<td></td>
</tr>
<tr>
<td>and equipment,</td>
<td></td>
<td></td>
</tr>
<tr>
<td>net</td>
<td>$9,026,035</td>
<td>9,726,076</td>
</tr>
</tbody>
</table>

GMHC has leased a portion of its building to an unrelated not-for-profit organization. Such lease arrangement expires December 31, 1998 and requires minimum annual rental payments as follows:

<table>
<thead>
<tr>
<th>Year ending June 30</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1996</td>
<td>$173,659</td>
</tr>
<tr>
<td>1997</td>
<td>170,000</td>
</tr>
<tr>
<td>1998</td>
<td>182,450</td>
</tr>
<tr>
<td>1999</td>
<td>93,352</td>
</tr>
</tbody>
</table>

### (4) Obligation Under Capital Lease

GMHC is obligated under a capital lease for office furniture expiring January 31, 1997. At June 30, 1995 and 1994, the net book value of such leased furniture was $38,042 and $66,738, net of accumulated depreciation of $135,433 and $56,737, respectively. The following is a schedule of future annual minimum lease payments under the capital lease together with the present value of the net minimum lease payments as of June 30, 1995:

<table>
<thead>
<tr>
<th>Year ending June 30</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1996</td>
<td>$44,900</td>
</tr>
<tr>
<td>1997</td>
<td>26,191</td>
</tr>
<tr>
<td>Total future minimum lease payments</td>
<td>71,091</td>
</tr>
<tr>
<td>Less amount representing interest</td>
<td>3,441</td>
</tr>
<tr>
<td>Present value of net minimum lease payments</td>
<td>$67,650</td>
</tr>
</tbody>
</table>

### (5) Real Property Lease Commitment

GMHC is obligated under operating leases for office facilities, expiring at various dates through January 31, 1999. Future minimum annual rental payments are as follows:

<table>
<thead>
<tr>
<th>Year ending June 30</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1996</td>
<td>$333,172</td>
</tr>
<tr>
<td>1997</td>
<td>99,284</td>
</tr>
<tr>
<td>1998</td>
<td>52,000</td>
</tr>
<tr>
<td>1999</td>
<td>30,333</td>
</tr>
</tbody>
</table>

Rent expense for the year ended June 30, 1995 was $524,767.

### (6) Contributed Services

Numerous volunteers have contributed many hours to GMHC to provide services to persons with AIDS, conduct fundraising and provide administrative support to the
organization. GMHC has consistently recorded, at fair value, as support and expenses certain program-related services. These services meet the criteria set forth in SFAS No. 116. Contributed services not meeting the criteria are criti-
cal to GMHC's operations but have not been recognized in the financial statements.

(7) Line of Credit
GMHC has a $5,000,000 line of credit available to support seasonal working capital needs. This line of credit will expire on December 31, 1995. During the third quar-
ter of fiscal year 1995, GMHC borrowed $1,300,000 against this line of credit. The loans were repaid in June 1995, including interest at the then-existing prime rate. A two-year commitment fee of $10,000 is required for this line of credit.

(8) Related Party Transactions
On February 3, 1993, GMHC established a related organization, Gay Men's Health Crisis Action, Inc. (GMHCA), under Section 501(c)(3) of the Internal Revenue Code. GMHCA's principal activities are to influence public policy on HIV and AIDS-related issues.

GMHC and GMHCA share the same management, employees and facilities, in addition to certain directors. Certain costs for fundraising, programs and administration are shared between the two organizations with a proportionate share of those costs billed to GMHCA. Additionally, interest on outstanding intercompany amounts are paid at the existing prime rate. GMHC had a net amount due from GMHCA of $45,287 at June 30, 1995 and a net amount due to GMHCA of $40,262 at June 30, 1994.

During fiscal year 1995, GMHC contributed $97,500 to GMHCA pursuant to GMHC's election under IRS Section 501(h) election regarding limited lobbying activities.

(9) Net Assets Released from Restrictions
Net assets were released from donor temporary restrictions by incurring expenses satisfying the restricted purposes as follows:

<table>
<thead>
<tr>
<th></th>
<th>1995</th>
<th>1994</th>
</tr>
</thead>
<tbody>
<tr>
<td>Client programs</td>
<td>$4,937,379</td>
<td>3,710,393</td>
</tr>
<tr>
<td>Education</td>
<td>1,055,955</td>
<td>763,702</td>
</tr>
<tr>
<td>Public policy, information and advocacy</td>
<td>229,996</td>
<td>194,330</td>
</tr>
<tr>
<td>Total program services</td>
<td>6,223,330</td>
<td>4,660,425</td>
</tr>
<tr>
<td>Management and general</td>
<td>148,656</td>
<td>101,130</td>
</tr>
<tr>
<td>Fundraising</td>
<td>29,688</td>
<td>44,862</td>
</tr>
<tr>
<td>Total supporting services</td>
<td>170,344</td>
<td>145,992</td>
</tr>
<tr>
<td>Acquisition of fixed assets</td>
<td>145,613</td>
<td>983</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$6,547,287</strong></td>
<td><strong>4,815,400</strong></td>
</tr>
</tbody>
</table>

(10) Temporarily Restricted Net Assets
Temporarily restricted net assets as of June 30, 1995 were available for both general and specific purposes as follows:

<table>
<thead>
<tr>
<th>Year ending June 30</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1996</td>
<td>$1,538,934</td>
</tr>
<tr>
<td>1997</td>
<td>175,000</td>
</tr>
<tr>
<td>1998</td>
<td></td>
</tr>
<tr>
<td>1999</td>
<td></td>
</tr>
<tr>
<td>2000</td>
<td></td>
</tr>
<tr>
<td>2001</td>
<td>34,000</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$1,747,934</strong></td>
</tr>
</tbody>
</table>

(11) Unconditional Promises to Give
The following unconditional promises to give cash, or cash equivalents, have been received:

| Promises receivable in less than one year | $1,935,427 |
| Promises receivable in one to five years | 175,000     |
| Total promises receivable                | 2,110,427   |
| Less allowance for uncollectible promises to give | (132,653)  |
| Total promises receivable, net          | $1,977,774  |

(12) Special Events
Special events are presented net of direct costs of $462,479 and $578,559 for the years ended June 30, 1995 and 1994, respectively.

(13) Other Liabilities
At June 30, 1995, other liabilities principally represent amounts due to three other AIDS service organizations resulting from a combined fund-raising auction held June 26, 1995.

(14) Government Grants Receivable
Included in government grants receivable at June 30, 1995 is $1,149,477 which has been awarded but not yet spent.

(15) Allowances for Doubtful Receivables and Other Assets
Allowance accounts have been established to present certain accounts receivable and other assets at their reportable value as follows:

<table>
<thead>
<tr>
<th></th>
<th>1993</th>
<th>1994</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions receivable</td>
<td>$132,653</td>
<td>8,362</td>
</tr>
<tr>
<td>Other receivables</td>
<td>91,647</td>
<td>51,638</td>
</tr>
<tr>
<td>Prepaid expenses, deposits and other assets</td>
<td>50,261</td>
<td>35,000</td>
</tr>
</tbody>
</table>

(16) Subsequent Event
In July of 1995, GMHC received an unconditional promise to give $2,500,000 from the David Geffen Foundation and the establishment of the David Geffen Center for HIV Prevention and Health Education. In September of 1995, GMHC received the first payment of $1,000,000, with the remaining $1,500,000 to be received in $500,000 installments due in September 1996, 1997 and 1998.
Supporters of Gay Men's Health Crisis

GMHC salutes our remarkable donors whose contributions were received during fiscal year 1995. Every gift matters enormously. Though it would be impossible to list the hundreds of thousands of individuals, corporations and foundations who give to us, we extend our deepest appreciation to all of them as well as the generous major donors listed below.

Names in bold are members of GMHC's President's Council.
Names in italics are Best Friends donors who have increased their gifts by 25% or more over those of the last fiscal year.
*Friends for Life Annual Fund Supporters.
**Members, Benefactor's Monthly Giving Program.

$10,000+
Betty Wold Johnson and Douglas F. Bushnell *
Shelley Kaplan *
Catherine Kellner *
David J. Knight and Joseph Galagreco *
Steven M. Kossak *
The Curtis W. McLaw Foundation *
Dr. Michele V. McNeill/ Ken McNeill International
Morgan Stanley Co., Inc. Robert E. and
Ornela Morrow *
The New Yorker
Newman's Own, Inc.
R. Duane Norris *
Paramount Communications
Jacques Pfeffer Jr. & Sons
Leslie Fay Pomeranz *
The Paul Rapoport Foundation
Jerome Robbins *
Peter Rogers *
Adam R. Rose
Estate of Rafael Azucena
Andrew Shiva *
The Shubert Organization, Inc.
Herbert and Ann Siegel
Philip and Helen Sils Foundation *
Estate of Robert L. Solley
Sony Music Entertainment/ Columbia Records
Mrs. Barbara Stanton *
Mr. and Mrs.
Leonard N. Stern *
Stopping AIDS Together, Inc.
Edward Sulzberger Foundation *
Laurie Tisch Sussman *
Andrew Tobias
Tom Collins Enterprises
The United Hospital Fund
Until There's A Cure Foundation
The Village Voice
Robert and Cale Wallach
Rex Wilcher *
Bunny Williams *
Anonymous (4)

The Helene Foundation
The J.M. Kaplan Fund
The Henry Luce Foundation
William F. McCarthy and
Jonathan Burleson
Walker McKinnon
NYNEX
James G. Pepper
The Samuel & May Rudin Foundation
Time Warner Inc.
Robert Carleton Woolley
Henry van Ameringen

25,000+
Sally Bonnelly and
Robert Littman
Edgar Bronfman, Jr.
Christopher H. Browne
Estate of Philip Carlson
The Aaron Diamond Foundation
Fiona and Stanley
Druckenmiller
The GAP/Banana Republic
Kevin E. Garrity
Grey Cares
Agnes Cord
Alice and Stanley Harris
Thomas Healy and
Fred P. Hochberg
Jerry Herman
IOLA Fund of the
State of New York
Mr. and Mrs. Robert
Wood Johnson IV
Calvin and Kelly Klein
Connie and
Harvey Krueger
Estate of Thomas P. Lanier
Arthur Laurents
Phyllis Mahan
Mr. and Mrs.
James S. Marcus
Roy S. Marks
Foundation Fund
The Joyce Mertz-Gilmour Foundation
The New York
Community Trust
Yoko Ono
The Overbrook Foundation
Judith and
Samuel Peabody
RJR Nabisco

Patricia and E. John
Rosenwald, Jr.
Jonathan Sheffer
Estate of Robert Smith
Mr. and Mrs. James D.
Wolfensohn
Anonymous (2)

$100,000+
Phil Donahue and
Marlo Thomas
The David Geffen Foundation
The Lindsey Foundation
Michael D. Palm
Philip Morris
Companies, Inc.
Michael A. Recanati
Jeff Sorel
Ira Staffeld
Joan and Bob Tisch
United Way of
New York City
Lillian Vernon
Terrance K. Watanabe
The Malcolm Hewitt
Weiner Foundation

50,000+
AT&T Foundation
American Foundation for
AIDS Research (AmFAR)
Louise Bradbury and
Douglas W. Jones
Burroughs Wellcome Co.
Estate of Bruce M. Davi
Barry Diller
Alan and Barbara Mirken • Jan Mitchell • Martin Monas • Mary R. Morgan • Alice Mc C. Morrison • Alan Morton Foundation • Tomás Múnoz • Dr. Martin A. Nash and Dr. Jack Henning • Daniel and Brooke Garber Neidich • Maury Newburger • Seth Novatt and Priscilla Nafkins • Jennifer and Louis Nassau • Dr. Francis O'Brien and Thomas Fazio • Dennis J. O'Grady and Tino Venezia • Maryann K. O'Hara • Oppenheimer Management Corporation • Norman H. Paul • Charles A. Pellicane • Albert Pennick Fund • Bernadette Peters • Suzanne and Lionel PinCUS • Carol A. Prugh • Public Interest Data, Inc. • Martin and Ann Robinowitz • Remak Ramsay • J. William Roarthen • Michael W. Reynolds • Mark Robinson • Herbert Ross • Lois B. Rowland • Scott Rudin • Ellen and Harvey Sanders • Elizabeth Schaffner • Portia Schaffner • Richard J. Schlesinger • Eric J. Schumann • Robert Schwalb • Sean Scully • David Seidner • Ronald N. Shaw • Declan Sheahan • SHR Design Communications • Martin Slater • Margaret Peg Small • Hal Smallman • Garrett K. Smith • Richard A. Sonenklar • Keith Sonnier • Annaliese Soros • Peter V. Speliotopoulos • Aaron Spelling • Lisa Starrm and Dale Booher • Stadtfelders Pharmacy • John Stedila • Diane and David Stern • Walter Stern • Michael A. Stewart, M.D. • Alberta Stout • Donald Sullivan • Donald Susan • Jean and Dick Swank • John Leon Tancock • Barbara Thompson • Jonathan and Laura Tisch • Tamiya Toda • Joseph Tringali • Robert L. Turner • The Aber D. Unger Foundation, Inc. • Roger F. Vorce • Wachtell, Lipton, Rosen & Katz • Valerie Wagenfeld • Minham and Ira D. Wallach Foundation • Olive F. Watson and Leighton C. Candler • Richard C. Webster and Roy Little • Jan K. Weil • Theodor and Renee Weller Foundation, Inc. • Kenneth Weissberg • Jonathan Wentworth Fund • Rick and Rebecca White • William T. Winter, Jr. • James N. Wise • The Robert Wishnick Foundation • Beverly Wolf and David Zumdorfer • Mark and Kimberly Woolley • Allan Zarikin, M.D. • Joel Zimmerman and Luke Cohen • Anonymous (8)

$1,000+: 126 Riverside Drive Corp. • A.L. Burbank (Shipbrokers) • A La Vieille Russie, Inc. • ABC Home Furnishings, Inc. • Stephen Achilleis • Frank Adamucci • Herbert H. and Ruth Adise • Henry Alcalay Alondra-Owsley Foundation • Lorraine and Ben Alexander • Alexis Ryan Associates • Basil Alkazzi Julie M. Allen • Paul Allen/Aston Limited Partners • George L. Allison, Jr. • Jack Almeleh, M.D. • Muriel and Burton Alpren • ALU Systems, Inc. • Alvin Ailey Dance Theater • American Artists Limited • Eugenia and David Ames • Joan C. Amico • The Jack and Mimi Leviton Amsterdam Foundation • An Uncommon Legacy Foundation • Helen and Paul Arbiner • Richard A. Anderson, Esq. • Christine Ellen Anderson • Angel/EMI Classics • Aon Risk Services, Inc. • Shirley A. Appelhans • Ellen L. Asher Portia J. Asher • Ava Astaire and Richard McKenzie • Raymond Attanasio/Stephen Abeles • Joseph A. Austin • Christopher A. Austophuck • Richard Backus and Sharon Roneyko • Donald Bacler Thomas R. Baird • Alda Balsestra and Mr. Von Stauffenberg • Michael Ballin • Edward P. Bank • Bankers Trust Foundation • Jonathan and Annette Banton • Brian Bantry • Barbara Mattea, Ltd. • Robert K. Barbetti • Bank Frameworks, Inc. • Saretta Barnett • Barton Sharpe Furniture • Eloise and George Basta • Marcia A. Bates • Marcia A. Bates Productions, Inc. • Da Vinci and Robin Productions, Inc. • Nancy and Steven Bauer • Dr. Stanley Bauer • Jane Baum and Todd Kupferman • Stanley Baumblatt • Alan Baxter • David A. Behnek • The Beinecke Foundation, Inc. • Richard Bengis • Lester Berenbrook • The Berenstein Family Charitable Partnership • Michael T. Berger • Richard W. Berger • Daniel Berk • Jeremy Berman • Mrs. Ruth Bernstein • Barbara A. Berry • Irene Berzak-Schoen • Robert D. Billig • Steven E. Bings, Esq. • Diana Bingham • Edmund Bingham • Roger D. Black • Doug and Lynne Blackman • Dorothy Anne Blatt • Charles Blitzer • Matthew and Jamie T. Bloom • Margo A. Bloom and Mark A. Seal • The Body Shop • Dr. Joshua Schafer Boger • Bogle & Gate • James E. Bohnen • Judith Boies • Robert Eric Bostrom • The Leonard Borinio Memorial Fund • Louise Bourgeois • Gary P. Boyard • John Bradley • T. J. Bradshaw • Ronald F. Bradshaw • David J. Bravermans • David Bｒaνer • Jais and John Brennan • Don Brinkman • Bristol-Myers Squibb Foundation • Broadcast Music, Inc. (BMI) • Moshe and Esther Bronstein • Robert A. Bronzo • Brook Electric Company • Brian Brooks • Mr. and Mrs. Joseph E. Brooks • James G. Brownell • The Bruce Museum • Beth Brunswick • Estate of Thomas Frederick Milder Buckham • Arde Bulova Memorial Fund, Inc. • Karen and Howard Burger • Richard Burkoff • Francis X. Burns, Ill • Laurie Burns • Richmond Burton • David Butowsky • Marcus Caffery Thomas Cahill • Cain Associates • Gudrun K. Calabro • John V. Calcagno • John and Susan Callaghan • Joe Callahan • Roz Barrow Callahan • Robert W. Calley • Cameron Mackintosh • Canby Karinska & Stein LLP • Capital Holdings Corp. • Capital Mercury Shirt Corp. • Carmon G. Caplinger • Thomas S. Capos • Cynthia Carhart • Kathy Carlisle • Barbara E. Carlson • Thomas Carr • Cartier, Inc. • Anne Carly Antonio Casals and Brian Hogan • Joe Castaldo • Esther Chackes • Marge Champion • Theodore S. Chapin • Charles R. Weber Co., Inc. • Jill Chase • Richard A. Chase, M.D. • R. Martin Chavez • Chelsea Village Medical • Marjorie and Girls Grammar School • Nora Cheshire • Glen Chiaromonte • Mrs. Frederick R. Childs • Chamiram Chirkoff • Loren Choshosh • Chris's, Inc. • Lynn Christoffers
The Louis and Harold Price Foundation Inc. • Anthony R. Price • Priority Home Care • Proskauer, Rose, Goetz, and Mendesohn • Aidan and Elizabeth Quinn • R. Esmerian Ltd. • Dr. David Rabinoowitz • Leah and Allan Rabinoowitz • Christopher Radko • Random House, Inc. • Delores Rasala • Adele Ray • Dr. Rebecca Ray • Howard and Kaita Road • Redden Funeral Home, Inc. • Ken Reich • Stephen C. Reingold • John H. Remer, Jr. • Republic National Bank of New York • Lyn Revin • John H. Reynolds • Robert J. Reynolds • Lauren Rich • Brenda Richardson • Carl Rigby • Ringier America • Ritz Eyewear, Inc. • Terry Rizk • Diane Rizzi • Judi Roaman • Clifton S. Robbins • Robert Mapplethorpe Foundation • Bessie Robinson • James D. Robinson III • Fauz Cook Robben • Ingrid Rockefeller • Rodgers Family Foundation, Inc. • Cathy A. Rodgers • Alan J. Rogers • Philip R. Rohleder • Richard Rolleston • Patricia Kuehl Rooney • Ralph and Jacqueline S. Rose • David Rosenberg and Philip Manin • Peggy Hill Rosenzweig • Jacqueline and John Rosenthal • Royal Bank of Canada • Royal Caribbean Cruises, Ltd. • Arthur L. Rubinstein • Katherine Leslie Rudin and Nancy Delicto-Rudin • Lewis Rudin • Paul Rudnick • Jeffrey Ruesch • Estate of Joseph Ruff • Edward Ruscha • Robert L. Russell • Ruth Chris Steakhouse • Theresa E. Ryan • Ryan Drossman & Partners, Inc. • Anne Rybowski • John J. Rydzewski • S.G.S. Hardware Corp. • Sade • Alonzo A. Salguero • S. Gerald Salzman • Salou Design, Ltd. • Ellen and Renny Saltzman • Ian Henry Sampson • Jim Sampson • V. Thomas Sanderson, M.D. • David H. Sandt • Daniel and Elaine Sargent • J. Randall Savage • Stephen K. Sawyer • Robert Schaffer • Estate of Nicholas Schaffner • The Scharschmidt Foundation • Karen Schell • Howard Scheiner, M.D. • Christopher R. Schelling • Stuart Schepps • Bernard Schleier • Ira Schreck and Barbara S. Gengsb erg • David Schulz • Joel Schumacher • Mary Gladys Schuster • Estate of Matthew Schultz • Peter Schwalbe • Jodi J. Schwartz • Warren J. Schwartz • Thomas J. Schwartz • Stephens and Malia Scott-Marmo • Jane Scovell • Seawind Cruise Line • Zelda Enid Segal • Charles B. Selden • Neil L. Selinger and Roma Grad • Maurice Sendak • Nicholas J. Seney, Esq. • Shahid & Company • Frank M. Shamboker • Joel Shapiro • Renate Shapiro • Share Systems, Inc. • Jamie L. Shenkman/Jacob Burns Foundation, Inc. • Cindy Sherman • Loren Sherman • Robert A. Shiff • Mr. and Mrs. William Shinker • Charles B. Short • Showtime Networks, Inc. • John A. Silverman • Alvin M. and Judith Silver • Stephen and Elizabeth Silverman • M. Patrick Simon • Marvin A. and Barbara Sirot • J. Hampson A. Side • Ophthalmologist • Sylvia Siu • Alan H. Sive • Justin Skol • Mr. and Mrs. Alan B. Slifka • George W. Skolnick • Jr. and Patrick Turner • Leonard Smith • Miranda Smith • Cynthia O. Smithy • Edward W. Snowdon, Jr. • Stephen Southwell • Jeffrey Sohnick and Robert Carucci • Sound Distributing Corp. • Iva Spanierman • Mary J. Spencer • Carol and Debra Spinn • Linda Spitzer • John M. and Rosalie K. Stahl Trust • Mr. and Mrs. William W. Stahl • Walter Stampfli • Robert Stangerlin • Stanley Jaffe Productions • Andy Starbird • Evelyn B. Stark • Frank Stark and Jean-Louis Testud • Mike and Doug Stern • Jean Stein • Nathalie and Samuel Stein Foundation • Seymour Stein • Jeffrey Steinman and Jody Falco • Dr. Kurt Steinsvasser and Richard Menit • John Stephenson • Sterling Sound • Bert Stern • Leonard Stern • Lynn S. Stern • Neil Stevenson • The John W. and Laura S. Stewart Foundation • The Michael Stewart Foundation • Deborah K. Stone • Richard K. Strauss • David Strawbridge • Nancy A. Streater • Stuart Subotnick • Bill Sutton • Suzi Phillips Originals, Inc. • Chuck Swatos • Reverend Barry E.B. Swain • Carole A. Swartz • Dr. Re. J. Swartz and Kathy H. Kafel • Michael Sweeley • Michael Swardlow, M.D. • Chandler and Paul Tagliabue • Louise S. Tanner • Anne and Joseph Taranto • Stephen E. Taub • Peter Taubman and Clare O'Brien • Doris M. Taussig • Joseph W. Taylor • Mr. and Mrs. Robert B. Taylor, Jr. • Ariele Tepper Charitable Fdn. Time Inc. • Third Street Music School Settlement • Thomas Skelton Trust • Gregory K. Todd • Roy and Karen M. Tomberg • Tracy L. Too • Theoh-Huang Tow • Robert Towbin • Daniel Tragni • Trans National Communications • Marvin and Lee Traub • Ronald T. Traub • Emery L. Turner • Douglas Tushen and Rochelle Udell • Judith Tygart • Paul and Donna Ullman • Roseanne Underberg • United Airlines • United Skies Pads of America, Ltd. • Charles Dean Urstadt • Lynn Syall Usch • Laura J. Valeroso • Viceroy • Virgin Atlantic Airlines • Brian R. Visokay • John Vlachos • Vogue International • Dorotea Von Erb • Walt Disney Company • WABIC-TV, Inc. • Steven Waldheim • Barbara Walters • Joan A. Walton • Donna Ward • Mr. and Mrs. Robert M. Weber • Carol Washawski and Michael Steinberg • Wendy Wasserstein • J. Craig Weakley • Morgan M. Weber • Carol Weber • John W. Weed • William Wegman • Paula Weil • Geoffrey Weil • Adele and Edward Weinberg • George R. Weinhouse • Mr. and Mrs. Marvin Weiss • Steven J. Weissman and Daniel H. Bowers • John Wendell • Dave Westrock • Jean and Kenneth Wentworth • James C. Werner, M.D. • William W. Wesbrook • Neil P. Westreich • Lorraine Whalen • The Wheatley School • Shelby White • Martin J. Whitman • Wheelock Whitney, III • Wiley, Rein & Fieldings • William Morris Agency, Inc. • Robin G. Willner • Judy and Fred Wilpon • Peter S. Wilson • Warren J. Wilson • Donald Windham • Sheldon Winicour • Mr. and Mrs. H. Jeremy Wintersteen • Carter Rose Winston • Lorraine Winston • In Memory of Ida B. Wittlinger • David A. Wojtaszek, M.D. • Hugh M. Wolff • Gene Woisk • Philip B. Wood • Joanne Woodward and Paul Newman
Max Woodward • Christopher Wool • Louise and Ralph Woolley • Wordmaster Temp • William Worth • Antony Wright and Andrew Hewitt • Daniel V. Wunderlich • Rob Wynne • Todd Yancey • Kenneth Young • In Memory of R.C.Z • Paul Zablow • Stuart Zinberg • David Zippel • Zoran Ladicoric Ld. • The Lotty Zucker Foundation • Anonymous (46)

PARTNERS CIRCLE (This group recognizes individuals who have remembered GMHC in their wills or through other types of planned giving. Honorary Chair, Robert C. Woolley) Richard Allerman • Louis A. Bradbury • Sheila Burakowski • Samuel Carson • Jeanette B. Chernow • Irving and Bette Chook • Mrs. William W. Conley • Dennis J. Conney • Thomas Cott • Vicki Cowen • Warren H. Cramer • Selma Dubin • Rick Goldstein • Richard M. Haber • Richard W. Hatter • Charles Richard Hunderup • Syde Hurdtis • Ana Marie Jacobi • Edward M. Karlin, C.P.A. • Mario Kircher • Alfred H. Lane • Winston B. Layne • Paul Lipson • Mrs. C. MacDonald • Malcolm B. Martin • Robert Melroe • Caroline Ramsay Merriam • Dr. Martin A. Nash and Dr. Jack Hennigan • Mrs. Y.D. Pasternak • Kurt D. Ramig • Herbert K. Reis, Esq. • Clifford Richner • Theresa E. Ryan • Loren Sherman • Lou Silvestri • Gail Singeffield • George A. Tracy • John Tynes • John C. Voulgaris • Mrs. Emi Waldman • Edgar C. Watkins II • William Worth • Anonymous (1)

MATCHING GIFTS • Adobe Systems Incorporated • Advanstar Communications • Alliance Capital Management Corporation • AMBAC Indemnity Corporation • American Express Company • Arnold & Porter Avon Products Foundation • Bankers Trust Foundation • Becton Dickinson and Company • Bellmead Development Corp. • The Black & Decker Corporation • Bloomberg L.P. • BMW of North America, Inc. • CapM penalty IBM • CBS Foundation, Inc. • Centre Reinsurance Company of New York • Champion International Corporation • Gartner Group Charitable Fund • The Charles Schwab Corporation Foundation • The Chase Manhattan Bank, N.A. • Chemical Bank • Chubb & Son, Inc. • Citibank N.A. • CNA Insurance Companies • Computer Associates International, Inc. • CPC International, Inc. • Charles A. Dana Foundation • Digital Equipment Corporation • Donna Karan Company • The Doty Family Foundation • Eastern Mountain Sports • The Equitable Financial Corporation • FAO Schwarz • First Data Corporation • The Fuji Bank and Trust Company Gannett Co., Inc. • The GAP/Banana Republic • General Reinsurance Corporation • The Gilman Paper Company • Giorgio Armani Corporation • The Samuel Goldwyn Foundation • The Green Point Savings Bank • Handbrecht and Quist • Hambro America, Inc. • Hoffman-LaRoche, Inc. • The Home Depot IBJ Schoeller Bank & Trust Company • IMO Industries, Inc. • The Industrial Bank of Japan • ING Capital Holdings Corporation • John Wiley and Sons, Inc. • Johnson & Johnson • The Robert Wood Johnson Foundation • Keefe, Bruyette & Woods, Inc. • Kirkland & Ellis Foundation • Kreisel Company, Inc. • Lehman Brothers • Levi Strauss Foundation • Liz Claiborne Foundation • Lotus Development Corporation • The Henry Luce Foundation, Inc. • Mastercard International • McKinsey & Company, Inc. • Microsoft Corporation • The Mitsubishi Bank, Ltd. • The Mitsui USA Foundation • J.P. Morgan and Company, Incorporated • Mutual of America • Mutual of New York Foundation • National Westminster Bank Navigators Insurance Company • The Neiman Marcus Group, Inc. • The New York Community Trust • The New York Marine and General Insurance Company • Newsweek, Inc. • ORIX USA Corporation • Paramount Communications • PepsiCo Foundation • Pfizer, Inc. • Philip Morris Companies, Inc. • The Pioneer Group, Inc. • Priney Bowes • Pittway Corporation • Polaroid Foundation • Rapp Collins • Reader's Digest Foundation • Reuters America, Inc. • RIR Nabisco, Inc. • Rockefeller Brothers Fund • Rockefeller Financial Services, Inc. • Rockefeller Family Fund • The Rockefeller Foundation • The Rockefeller Group, Inc. • Sara Lee Foundation • Schering-Plough Corp. • Scholastic, Inc. • Joseph E. Seagram & Sons, Inc. • Sedgwick James, Inc. • Smithkline Beecham • Spear, Leeds & Kellogg • The St. Paul Companies, Inc. • Susquehanna Investment Group • The Telegph Realty Corp. • Time Distribution Services • Toys R Us Inc. • Tribune New York Foundation • The Marci Brady Tucker Foundation • U.S. West Foundation • Upton's • W.W. Grainger, Inc. • The Andy Warhol Foundation for the Visual Arts • Young and Rubicam

IN-KIND DONORS OF PRODUCTS/SERVICES 1010 WINS • 765-Arts • 8th Avenue Studios • A & S Plaza A.T. Harris • A.T. Scafati, Inc. • AAA American American Flag Decorating Co. • Abigail Kirsch Culinary Productions • Donna Aceto • Pat Adams/D.B. Unlimited • Sherr Adler • The Advocate • Affiliated Linen Supplies • Timothy Alberts • Theoni V. Aldredge • Noel Allum • American Airlines • American Ballet Theatre • American Red Cross • American Restaurant • American Skating World • American Theatre Magazine • Angelica Film Centre Theatre • Peitor Angell • Animus Films • Architectural Digest • Arena Publications • Ark Restaurants • Arrowhead Farms • Art & Understanding • Art Forum • Art News • Arturo The Estate of Howard Ashman • Jared Aswegan • Atlantic Records • Atomic Design • Avery Dennison Avon Products, Inc. • Axiom Design Systems • Ayers Percussion, Inc. • Villa Azirilevich • Burt Bacharach Badger/Mischka • Baker Winokur Ryder • Baldwin Piano • The Ballingers • Ballion-A-Grans of New York
Balloon Bouquets • Philip Baloun • Barbara Matera, Ltd. • Bob Barbero/The Food Bar • Bardin Pallomo
Barnes and Noble • Suzanne Bartsch • Bash Theatrical Lighting, Inc. • Bayport Lumber • Ben & Jerry's
Marc Berkley • Bradley Bayou • Bermuda Limousine International • The Estate of Leonard Bernstein • Bert
Hoffis Business Machines • Best Western Seaport Inn • Big Beat Records • Bill Hargate Costumes
Bloomberg News Radio • Jerry Bock • Bodymind Healing Arts • Body Rappers • The Body Shop • Bon
Appetit • Bongs of Domani • Sully Bonnelly • Jay Brady • Kevin Brainerd • Brooklyn Heights Cinema
Twin Theatre • Elliot H. Brown • David Burke • Camouflage • Canard & Co. • The Candle Shop
Capezio-Dance Theatre Shop • Caremark • Carter-Wallace • CD Enterprises • Cellular One • Chairs and
Stools • Bill Cifelli • Debbie Cindrich • Cinema Village • Cinéplex Odeon Theatres • Classic Breads
Coach • Cobble Hill Fivepines • Coca-Cola Bottling Company • Cy Coleman • Denise Coles • Paul Colliton
Columbia Records • Condé Nast • Scott Comer • Robert Conoir • Gretel Courtney • Cousin John's Cafe
Bakery • Marianne Cracchiolo • James Creed • Crown Plaza Manhattan • D & D Building • D & L Offset
Lithography Co., Inc. • Dance Magazine • Dannon • Leslee Dart • David La Chapelle Studio • Deboles
Food, Inc. • Delta Airlines • Deneuve Magazine • Jack Deutsch • Dewar's • Diamond Ice Cube Company
Wayne Diana • Diet Rite Cola • Rebecca DiNino • Directors' Catering • DKNY • Dole Packaged Food
Miguel Dominguez • Donna Karan New York • Don't Panic • Drakes Bakers, Inc. • Sean Driscoll • Kirk
Druzy, M.D. • Duggal Color Projects • Dumont Plaza • Sonya Dunfield • Dylanes Lumber • E.J.'s
Luncheonette • Eastgate Hotel • Eddie Bauer • Mark Eisen • Peggy Eisenhauer • El Special • Lois Elman
Elle Magazine • Enterprise Rent-A-Car • Entertainment Weekly • Essex House • Evans Food Service
Evenfresh • Valentina Eydelman • Victoria Eydelman • Ferrero Rocher • William Finn • First Brand
Market • Jules Fisher • Fifth Finger & Company • Flavor Unit Management • Gregg Fletcher • Flyte
Tyme Regency Limousine • FoodBuill, Inc. • Forbes Magazine • Doug Forrest • Four Seasons • Fromageries
Bell, Inc. • Fusion Artists • Cesar Gualindo • Gannett Transit • Alby Gans • The GAP • Athena Gassouris
Gay Cable Network • Flint Germani • Genre • Jeanne Gians • John Gilliam • Giorgio Armani • Milton
Glaser • The Glenlivet Distilling Co. • Glorious Foods • God's Love We Deliver • Coldfield/Chan Framing
Group • David Gotwald • D.J. Gramann • Bobby Grayson • C.D. Greene • The Green Market Farmers
Market • Bob Grimaldi • Gristedest • Rick Guicido • Gunner/Jordan Productions • Sharon Guynup • Alan
Hall • Marvin Hambisch • Meg Handler • Handley Walker Inc. • Health Valley • Mineya Hepner • Jerry
Herman • Loren Hightower • Tommy Hilfiger • H.P. Hood • Ho-Ho Oats • Hot & Crusty • HOT 97 FM
Hotel Beverly • Hotel Delmonico • Stuart Howard • Hudson Scenic • Bill Hurlen • Scott Hunt • HX
Hypnotic Hats • Interstate Limousine and Chauffeur Service Corp. • Interview Magazine • The Island Club
Island Properties • Island Records • J & R Music World • J.C. Theatrical Shoes • J.P. & Company • Jack Silver
Formal Wear • Jacques Moret • Doug James • Jewish Community Center • The Jet Set Company
Francesca Jimenes • John Cenamaker Productions • Jonathan's Flowers • Joseph E. Seagram & Sons • The
Juilillard School • Nancy Jung • Zoya Kachadurian • Gemma Kahng • John Kander • Mary Pat Kane
Kaplan Space/Carnegie Hall • Jeannette Kastenberg • Michael Katz • Bill Keck • John Keogh • The
Kimberly • Kritzer Marketing • Larry LaFontaine • Clem LaFontaine • Lalique Cristal • Tom Lomnson
Heidi Landesman • Wallace Lane, Jr. • Byron Lars • Laser Light Limousine • Arthur Laurens • Terry
Lavada • Jamie Lawrence • Lawrence A. Wein Center • Harwood Lee • Leisure Yacht Charters, Inc. • Paul
V. Leone • Michael Leva • Valerie Levine • Danielle Levitt • LCNY • Lifestyle Condons • Lincoln Center
Theater • Mark Lipman • Loeis Hotels • Loeis Theatres • Beckett Logan • London International • Long
Island Pride Press • Arthur Luiz • Lundberg Family Farms • Lyden House • John MacDonald • Janet
MacEachen • Donna Malone • Joy Makon • Mane Street Furniture • Manhattan Arts International
Manhattan Beach Recording • Manhattan East Suite Hotels • Barry Mann • Lyda Mann • Marcal Paper
Mills • Mark Shoolery Graphic Design • Martha Wash Management • Masques Sound & Recording
Barbara and Arthur Matera • Deirdre McCrane • Dennis McGovern • Shaye McKenzie • Richard J.
Mersini • Alan Menken • Metropolitan Lumber and Hardware • Bette Midler • Nicole Miller • Minute
Maid • Mirage Limousine Service Inc. • Mitchy Greenberg Designs • Isaac Mizrahi • The Monster • Bill
Moody • Chris Morey • Moviflex • Otis Munderlich • Music Express • National Broadcasting Company
Josie Natori • NAVA Natural Spring Water • Newman's Own • New York Casing • New York City Ballet
New York City Opera • New York City Transit Authority • The New Yorker • New York Magazine • New
York Native • New York Newsday • New York Sports Club • Next • Nice-Pak • Nielsen Bainbridge
NYNEX • Ocean Spray • Odds Costume Co. • Jeanette Oleksa • Opera Monthly • Out Magazine • The
Palladium • Paradigm • The Pavillion • Pegasus Cafe' • Penguin Books • Penny Whistle • People Magazine
Peppersco, Inc. • Performance Screen Printing • Ralph Petti/Petti Radio • The Pierre • Pines Pantry • Playbill
Plymouth Printing Co. • Jackie Pollack • Polygram Records • Arturo Porazzi • Post Perfect • PCZ
Plymouth • Professional Photo Supply • ProMix Inc. • Q-TV Promoting Services • The Quad Cinema
Quark Software • Janet Racy • Randy Rattray • Raymond Dragon • RC Cola • R.C. Bigelow, Inc.
Red Caboose • Restaurant Florent • Joel Reynolds • Rihga Royal Hotel • The Ritz-Carlton • Pat Rivera Riviana Foods • RIR Nabisco • Leigh Roberts • Neil Roberts • Nina Roberts • Robin S. Management Mary Rodgers • Manuel Rosa • Rosebrand Fabrics • Jeri Rosenthal/Contemporary Data Services • Christian Francis Roth • Debra Rothenberg • Rick Rubin • Donna Ruskin • Karen Sachs • Bozo Sacre • Sam's 263 Sayville Ferry • Gregory Slavata • Peter Schaff • Scharff Weissberg Inc. • Amy Schecter • Todd Scheyer Maberth Schmarg • John Schmidt • Sandra Schwartz • Peggy Serra • SGS Hardware • David Shaffer Shelburne Murray Hill Suite Hotel • Sheraton Manhattan Hotel • S. Shob & Company, Inc. • Silver Cup Limousine • Silvers Hardware • Simon Computer Graphics Limited • Lucy Simon • Sixtus, Ltd. • Skylink Snapple Beverage Corporation • Sonre Farms • Spencer Communications • Stephen Sonheim • The Sonheim Review • Sony Giant Screen • Sony T Video Network • Sony Music Entertainment • Sony Studios Sotheby's • Sotheby's Restoration Inc. • Southgate Tower Suite Hotel • Dr. Philip Spertano • Robert Spiegel Spurge • St. Moritz on the Park • Stagehill • Staging Techniques • Frank Stasio • State Supply • Statlander's Pharmacy • Bruce Steiers • Harvey Stein • Stella D'Oro • Richard Stoles, NADI • Stolichnyaya • Stonyfield Farm • Jules Styne • Suburban Transit Bus Company • Surrey Hotel • Surroundings • Scott Sutton Sweetheart Cup Company • Sync Sound • Take Out Productions • Tanqueray • Jennifer Taylor • Taylor's Bakery • Teller Graphics • Theatre Week • Time-Warner Cable Of New York City • Timothy's Coffee • Zang-Toi • Toni Nanette Thompson • Tower Records • Town and Country • Tracy Reese/Magacroni • Jonathan Tunick • United City Ice Cube Company, Inc. • United States Figure Skating Association • Universal Grill Vanity Fair • Gilbert Vasquez • Vermont Bread • The Vicenzo • The Village Voice • Visual Miracles • James H. Vogel • Lawrence Vida • WABC-AM • WABC-TV • Walnut Acres • Robin Wagner Washington Street Cafe & Caterers • WBAI-FM • WCBS-AM • WCBS-TV • WCBS-FM • WDRF-FM Andrew Lloyd Webber • WEVD-AM • Webster Hall • WFAN-AM • WFAN-FM • WFUV-FM • Jeffrey Whitsett • WHTZ-FM • William Carroll Caterers • William Morris Agency • Steve Winter • Windwalker Graphics • WQAD-AM • WQBR-FM • WQXR-AM • WQXR-FM • WQXR-TV • Randy Wozak • WOR-AM Rose Marie Woulfe • WPAT-FM • WPIT-TV • WPRI-FM • WQCD-FM • WCUT-FM • WQXR-FM WSKQ • WMVOR-TV • WXRK-FM • WXYL-FM • WZLC-AM • William Baldwin Young • Z100

IN-KIND, PERFORMERS/DISC JOCKEYS Adeva • Andy Anderson • Scott Bakula • Joan Barber • Gary Barenboim • Elena Bechke • Joy Behar • Michel Belfort • Mary Bentley-LaMar • Natalia Bestemianova Blackgirl • Harolyn Blackwell • Walter Bobbie • Sandra Brown • Andrei Bukin • Rory Flack Burghart • Genny Burkhart • Dan Butler • Tracy Caddell • Susan Cella • Chicklet • Sterling Clark • Judith Lightfoot Clarke • Jaffi Cohen • Nick Corley • B.J. Crosby • Wilson Cruz • Doctor Dre • Madeleine Doherty Dolores • Jason Dunngton • Dr. Joyceyln Elders • Todd Eldredge • Susie Esman • Harvey Evans • Colleen Fitzpatrick • Joy Franz • Paul Gemignani • Warren Gluck • Tony Goldwyn • Oksana Grisch • Teri Hatcher • Nona Hendryx • Mark Hild • Page Hodel • Philip Hoffman • Ice Theatre of New York • Kyoko Ina • Michael Ingram • Susan Jeremy • Betsy Joslyn • Madeline Kahn • Dmitri Kazyryga • Joseph Kolinski Kraze • Robert LaFosse • Angela Lansbury • Queen Latifah • Valerie Levine • Lisa Lockwood • David Lowenstein • Seth Malcom • Donna Lee Marshall • Jean Pierre Martin • Michael X. Martin • Rocky Marval The Mary's • Frank Maya • Marni Mazzi • Misha • Maureen Moore • Karen Murphy • Patrick Murphy Are Nielsen • Bill Nolte • Robert Ousley • Ken Page • John Paolillo and his dancers • Evan Pappas • Patra John Pena • Rosie Perez • Carlos Perez • Bernadette Peters • Denis Petrov • Evgeny Platchkov • Patsy Poirdey • Petra Pope and the New York Knicks City Dancers • Darcy Pulliam • Anna Quindlen • Tony Randall • Sam Reni • Eric Rile • Nancy Ringham • Chita Rivera • Vicki Sue Robinson • Renee Roca • Herbert Ross • Francis Ruivivar • Robin S. • Salt-N-Pepa • Jon Marshall Sharp • Mike Sini • Elizaveta Stekolnikova • Tony Stevens • Jon Stewart • Gorsha Sur • Yo La Tengo • Jon Tenney • STAR Theatre Martin Van Treuren • Galla Urbanski • Maria Usova • Elena Valova • Oleq Vasiliev • The Village People Robin Wagner • Martha Wash • Sigourney Weaver • Whitney Webster • Michael Weiss • David West Walter Willison • John Leslie Wolf • Nick Wyman • Cheryl Yaege • Elaine Zyak • Alexander Zhulin • Chip Zien
FIRST IN THE FIGHT
AGAINST AIDS

GMHC

Gay Men's Health Crisis, Inc.
129 West 20th Street
New York, NY 10011-3629
HOTLINE: 212/807-6655
TTY: 212/645-7470 for the deaf
Development Office: 212/337-3519

Written by Jacqueline L. Goldenberg
Designed by Stephen Louis de Francesco
Charts and Financials Designed by Adam Zachary Fredericks
Photography by Donna Aceto, Paul O. Colliton, Ed Galloway,
Rick Guidotti, Peter Schaaf, Charlie Pizzarello