We are moved
Thirty years ago, GMHC’s founders faced the incalculable terror of an impending epidemic. The waves of loss to come would change the world and their place in it. While we once adopted the urgent warning of ACT UP, Silence = Death, we now look to the future with an optimism borne by wisdom and resiliency. In honor of all those we have lost and with humble gratitude for all we have fought alongside for 30 years, we dedicate this book to them and commit our work to this hard-won truth: Love = Life.
Dear Friends,

On April 19, 2011, GMHC moved into its new home at 446 West 33rd Street. It was momentous: after years of careful planning, we saw our dream of a modern facility able to serve our community come to fruition. And after taking our place in our beautiful new building, we found ourselves and our passions reenergized and reignited.

But the move is more than a simple change of address and an array of new spaces, services, and resources. We are moved also by the support and dedication of all those who make our work possible: by the major legislative victories of a federally-mandated national HIV/AIDS strategy; marriage equality in New York State; the repeal of Don’t Ask, Don’t Tell; and by a new generation of leaders and advocates who do not remember a world without AIDS yet have dedicated their lives to its restoration.

Most of all, we are moved by the fearless devotion and courageous acts we’ve witnessed—by our clients, supporters, advocates and activists—over three decades of fighting AIDS. We invite you to join us as we both mark this solemn anniversary and celebrate our new home by continuing to support the work of thousands of devoted volunteers and staff members.

Thank you for your courage, your generosity, and your continued support.

Marjorie J. Hill, PhD  
CEO

Matt Moore  
Co-Chair, Board of Directors

Mickey Rolfe  
Co-Chair, Board of Directors

<table>
<thead>
<tr>
<th>Residence</th>
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<tr>
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<td>26%</td>
</tr>
<tr>
<td>Transgender</td>
<td>1%</td>
</tr>
</tbody>
</table>
LOVE

Love is an act of protection. By opening our doors and our hearts and minds to all those affected by AIDS, we are bound together in a spirit of mutual understanding, respect, and support.

To love is not just a moral imperative, it is a powerful weapon against AIDS. For when communities support individuals and one another, the rate of HIV infections slows—and can even be halted.

Serve

To serve a community, an organization must be a part of it. To reach out to populations affected by HIV, they must be empowered—and enabled—to reach in. While GMHC’s move to a new home on 33rd Street and the opening of our prevention center in Chelsea were not planned to coincide with the 30th anniversary of AIDS, these milestones—one of time and two of place—are intertwined in both purpose and meaning.

446 West 33rd Street

Our new home on 33rd Street offers both our clients and our staff previously unimaginable benefits. Some, like the fundamental aesthetics of the space, have elevated the mood and spirit of our clients, volunteers, and staff. Others, like our new kitchen and dining room, allow us to serve more people than ever and build critical connections to care for those struggling to meet their most basic and important needs.

But perhaps no benefit is greater than gaining 40,000 square feet of modern, continuous space. For clients, it means a continuity of services that encourages them to access and utilize more programs than they might have before. For our staff, it provides new and sustained opportunities to collaborate, innovate, and serve our communities as a community.
Advocate

Until there is a cure and it is available to all who need it, our work will never be complete. The policy and advocacy work of GMHC has helped bring vital awareness to the plight of those living with HIV—and to proven prevention strategies.

The MSM Blood Ban: Defeating Prejudice to Give Life

Since 1985, the uncertainty of transmission factors and a lack of accurate tests brought about a ban against men who have sex with men from donating blood. Surprisingly, the ban still stands. This discriminatory practice reasserts old prejudices and propagates misconceptions about who is at risk and the proper way to curb the spread of HIV. Working with both the bleeding disorders community and the AIDS advocacy community, GMHC seeks to end this antiquated ban. Defeating this longstanding prejudice against gay men will help to increase the supply of vital blood products while maintaining the strictest standards of safety for all.

The Implementation of the National HIV/AIDS Strategy: A National Commitment to Care

For years, a national HIV/AIDS strategy was our policy department’s highest priority. Its creation was a landmark success, and one the nation needed for decades. In 2011, President Barack Obama authorized $109 million in additional funding for HIV care to implement the strategy, with even more funds set aside for HIV/AIDS research. Those populations disproportionately at risk will now receive the improved services and care they need thanks to this federal mandate.

Aging & HIV: Advocating Health for All Ages

People aged 50 and older are one of the fastest growing at-risk populations for new HIV infections. It is estimated that 50% of those living with HIV will be over 50 by 2015. Social taboos and stigma have inhibited members of this demographic from receiving the knowledge, resources, and care they need. GMHC is working with other organizations such as the Leadership Council on Aging Organizations to ensure that public policy, including the reauthorization of the Older Americans Act, is responsive to the needs of older HIV-positive adults.

Testing Bill for Doctors and Patients: A Question of Reduction

Passage of the Testing Bill for Doctors and Patients is a milestone in the fight against AIDS, swiftly defeating bedside discretion as an excuse for the scarcity of testing. By law, physicians must now offer their patients an HIV test during routine examinations. GMHC has long advocated such a bill, knowing for decades that the simple offer of a test is a powerful antidote to the fear of an unknown HIV status.

29% of Americans living with AIDS are over 50
Unite

Waiting for communities at risk for HIV to come to us is not an option. Vigilance is required: every new projection and epidemiological forecast compels us to develop new programs, initiatives, and media that reach those at risk and arm them with the information and services they need to lead long, healthy lives.

It has been this way since the very beginning. One of our founders, Larry Kramer, was well known for handing out leaflets at the docks of the Fire Island ferry on the dangers of HIV, years before reliable tests and effective prevention methods were known. His foresight is our mandate: to reach out and into at-risk populations and provide for them, wherever they may be.

The Lunchbox Show

The Lunchbox Show delivers important messages about HIV prevention, negotiating safer sex, and the unique challenges of being a young person of color through short video programs distributed on public media websites. Episodes feature peers from this underserved population discussing sex, love, HIV, and the issues surrounding them, openly, honestly, and supportively.

According to 2009 estimates by the Centers for Disease Control, new HIV infections increased 48% since 2006 among young, black men who have sex with men.

Kiss & Tell

Building on the success and popularity of the I love My Boo campaign, Kiss & Tell urged young black and Latino men who have sex with men to protect themselves from HIV. The ads’ call-to-action—to discuss HIV status openly and negotiate safer sex—was targeted to at-risk populations through high visibility placements including bus shelters and telephone kiosks. The campaign was developed in partnership with young men ages 13 to 19.
You Are Not Alone campaign, sponsored by Merck, sends important messages about life after an HIV diagnosis to men and women of color. Providing hope and resources for long, healthy lives is a vital act of prevention: people with positive outcome expectations and higher self-esteem are far less likely to transmit HIV to others. For these populations, who are less likely to have access to affordable health care and social support networks, this message is critically important.

In 2009, the rate of new HIV infections in women of color was more than 15 times that of white women.

Touched
Photographer Delphine Fawundu-Buford captured portraits of women of color who are affected by HIV in her exhibit Touched, presented by the Women’s Institute of GMHC. The exhibit called attention to the lives of those most at risk yet most often ignored by society at large and the media. Each portrait included a personal statement from the subject, encouraging members of her community to dialogue openly about their lives and the reduction of their collective risk of HIV.

90% of women living with HIV are black and Hispanic.
The battle against AIDS is waged for life. That all lives are equal—and equally precious—is the principle that has driven our work and the foundation of our advocacy since 1981. Supporting and enhancing life helps prevent new HIV infections, but not only because those who are HIV negative are given the tools needed to protect themselves. By improving the lives and health of those who are already HIV positive, the probability of transmitting HIV to others drops dramatically.

Every 9½ minutes, someone in the U.S. contracts HIV

Prevention at GMHC has many facets. Testing is only one. Every service and program we offer supports a mission of prevention, often by reaching those living with HIV and improving their quality of life. Data has proven that when those living with HIV adhere to treatment, eat nutritiously, and receive the social support they need, they are significantly less likely to transmit HIV to others.

Testing at GMHC

Testing continues to be the cornerstone of our prevention activities. GMHC tests wherever the need is present: in neighborhoods throughout the boroughs with our mobile testing unit; at social events that draw at-risk populations; and at our new prevention center in Chelsea. This year, we performed 3,806 HIV tests, with counselors and care coordinators immediately available to those who required them. By making HIV tests commonplace at high visibility events and locations, we normalize what for many is a foreign and frightening experience. Fear and uncertainty about HIV is replaced with knowledge, support, and treatment.
**Nutrition Counseling**
Eating well does more than satiate hunger for those who live with HIV. Proper nutrition improves the efficacy of medications, elevates mood and self-esteem, and helps prevent secondary infections and diseases. The nutrition counseling program at GMHC teaches clients how to feed themselves with both their health and budgets in mind, elevating the quality of their lives while lowering their risk of transmitting HIV.

**Mental Health Services and Support Groups**
HIV is a disease of the body, but its effects and cofactors reach into every aspect of a client’s life. That’s particularly true when chemical dependence inhibits adherence to treatment and spurs the transmission of HIV to partners. The mental health services and support groups at GMHC run the gamut, from programs to help keep clients clean and sober to discussion groups that connect isolated individuals and build profound, life-affirming relationships.

**MOMS Pharmacy**
Adherence to treatment prevents the spread of HIV. The inclusion of MOMS Pharmacy onsite at both our new home and our Chelsea prevention center provides clients access to life-sustaining medications when they need it most: at the moment of intervention and as part of a continuum of care. By making these vital medicines readily available, we protect both our clients’ health and the health of their communities.
Uplift

Improving the quality of care and health for people living with HIV is a critical act of prevention. But in order to address the true, systemic problems that lead to HIV transmission, we must go further than medical interventions and psychosocial care. Meaningful interactions with peers, protection and advocacy against legal action, and skill enhancement to enter the workforce are all paramount to long-term, sustained health.

Meals Program and the GMHC Dining Room

The act of breaking bread together builds community where there was none before. Besides filling hundreds of empty stomachs each day, the Peter Krueger Dining Room at GMHC builds critical social relationships among clients, some of whom live alone, in poverty, and with little regular social contact. Last year, nearly 100,000 meals were served at GMHC—each an opportunity to build self-esteem and a secure support network.

Legal Services

People living with HIV are dealt the dual blows of being more susceptible to legal actions and less likely able to pay for them. Our corps of lawyers and legal professionals mitigates the anxiety and financial hardships that these legal actions cause, from landlord disputes to immigration and matters of discrimination. In turn, clients are freed to concentrate solely on what matters most: getting treatment and staying as healthy as possible.
GED program
Completing a basic education is difficult for underserved populations. Add an HIV diagnosis to social disadvantages, and a person’s likelihood of completing a high school level of education drops dramatically. The GED program at GMHC prepares clients for this all-important equivalency exam, opening new, better avenues of sustained employment and a dramatically improved quality of life.

Workforce Development Program
Gainful employment is essential for long-term health and reduces HIV transmission rates. Yet the road to restoring productivity is fraught with difficulty for those living with HIV. Our training program teaches the essential skills of both job seeking and working in a modern office, with a wardrobe of professional attire available to help transition clients to complete professional independence.
Affirm

How can we expect a person to protect their life when it is derided and devalued by their families, communities, or the media? Consistent use of safer sex practices requires not only the knowledge of how to do it properly, but the self-esteem and self-worth to insist upon it from partners. By affirming the value of the lives of at-risk populations, we decrease their likelihood of contracting HIV.

Club 1319

Club 1319 is a drop-in youth group for young men of color, ages 13 to 19. More than just a destination, Club 1319 is a self-supporting community that fosters strong social connections, accountability, and self-esteem. Its activities, like its membership, are diverse: from relaxed social gatherings, workshops on HIV prevention, and skills training to community volunteerism and celebratory “kiki” voguing events. With a new home at our Chelsea prevention center, Club 1319 provides an inclusive safe haven for all young men of color at risk for HIV.

Transitional Care Coordination

Access to stable housing is a public health imperative. When a person’s basic need of shelter is unmet, their risk of HIV transmission can be compounded by many factors: prostitution, intravenous drug use, and mental health issues. The Transitional Care Coordination Program serves clients on the brink of homelessness or currently homeless with tools and resources to access government benefits, entitlements, and housing services. These vital programs stem the risk factors associated with homelessness before they become inescapable detriments.

Transitional Care Coordination staff
For over 20 years, Bristol-Myers Squibb has stood at the forefront of HIV research. But the company’s medical contributions only scratch the surface of its ongoing commitment to HIV treatment and prevention.

Its field scientists and patient advocates live and work in the communities that need them most. “We believe in treating the patient, not just the disease,” says Dr. Bruce Lavin, Vice President of Virology. “We, as medical advocates, must understand their needs, their circumstances… their communities, to deliver effective new treatments.”

**Glassybaby**

In 1998, Lee Rhodes was diagnosed with a rare form of lung cancer. The next seven years were filled with rounds of dangerous surgery and chemotherapy. To cope, her husband took up an unlikely hobby: glassblowing. One day, he returned home with a small glass votive to lift her spirits. When she dropped a candle into the vessel, it sprang to life with color and light. Glassybaby was born.

“I met so many people who would miss chemotherapy appointments because they didn’t have bus fare; or who couldn’t afford nutritious food while getting radiation,” says Rhodes. So, Lee recruited a small army of glassblowers and donated a portion of every votive’s sale to organizations that provide resources for the ill and disadvantaged.

To that end, Bristol-Myers Squibb remains one of our most vocal and generous corporate allies. Since 2003, the company has been a premier sponsor of AIDS Walk New York. Over a thousand walkers joined the BMS team in 2011, raising an astounding $68,000 from personal donations, alone. Moreover, the BMS team wasn’t limited to those closest to HIV research. Last year’s walkers included employees from nearly every division and level, including the company’s chief executive officer himself.

GMHC is the proud and grateful beneficiary of what has become her most popular votive, the Hudson. Each Hudson sold provides hot, nutritious meals for our clients, bolstering self-esteem, the efficacy of treatments, and the body’s ability to heal itself.
Thank you to our donors and supporters who provide the vital funds we need to test, treat, counsel, and feed the thousands of people affected by HIV and AIDS.

For 30 years, we and the people we serve have benefited from the selfless and courageous gifts of our donors. The importance of their generosity cannot be overstated, and neither can our gratitude.

The following lists acknowledge gifts made to GMHC during fiscal year 2011 (July 1, 2010, through June 30, 2011).

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$500,000+

Joan H. Tisch

$200,000+

Allion Healthcare, Inc. (MOMS Pharmacy)*

The Keith Haring Foundation

$100,000+

Arcus Foundation

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LGBT and GMHC History @ The NYPL with special guest

Tony Kushner Archival material dating from the early days of GMHC was placed on public display for a special exhibition at The New York Public Library on September 22, 2010. The Library’s LGBT Collections—which house all of GMHC’s archives—constitute one of the most comprehensive LGBT collections in the world. That evening, GMHC held a reception underwritten by board member and longtime donor Jody Falco and her husband Jeffrey Steinman. After a welcome from the Library’s President, Paul LeClerc, and the Co-Chair of the LGBT@NYPL Committee, Carey Maloney, the guests were treated to trenchant remarks from playwright and activist Tony Kushner, who challenged all those present to continue working to end the AIDS epidemic.
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Larry Lefkowitz
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    Jonathan Wentworth
Lawrence E. Wieman and
    Lief Sannen
Eric Wieschaus
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Robin Willner
Jim F. Wohler
Richard Wolf
Andrea Woodner
Cindy Workman
Justin Wyatt
Mary K. Young
    In memory of Judith Peabody
Marc P. Zemsky
    In memory of Patrick Lombardo

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Savor 2011, at Gotham Hall, which honored Joan Tisch with the inaugural Judith Peabody Humanitarian Award. See page 21.

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C. P. Smith
Chris M. Smith

In memory of Michael Falmer

Richard L. Snyder
Joseph Sobleskie
Gavin Somersel
Robert J. Sommer
Philippe Soussand

Andrew St. John
Allan Starr
William Stern
Steve Sullivan
Martin L. Sumner

In memory of Martin

Marvin Sussman
Philip Susswein
Greg Swalwell
Andrew Swartz
Yohei Takeshita
Ian Tattenbaum
Peter M. Taub
The Robert B. Taylor III Foundation
Ron Teitelbaum
Marvin Tenenbaum
The Dorothy Loudon Foundation

In memory of Judith Peabody

The Marquis George MacDonald Foundation

Terry L. Thomas
Allen James Thompson
Anthony C. Tommasini
Stefanie Turcic

In memory of Larry Turcic

Brian Urkowitz
Jodi Uttal
Dane Venable
Barry Waldorf
Marjorie Walker
Carol Warshawsky
Harold Weidman
Lester Weingarten
Jean and Kenneth Wentworth
Frederick Wertheim
G. Widdershoven
Robert T. Williams
Carol Wische

In memory of

Thomas Rettig Cooper
Catherine D. Wood
Saul L. Zalkin

*special-initiative funding  #GMHC Board member
Partners in Planning

Partners in Planning is a recognition society honoring individuals who have established a legacy gift for GMHC in their wills or estates. We are deeply grateful to the group of partners listed below for including GMHC in their long-term financial planning through bequests, gifts of life insurance and retirement plan assets, as well as trusts and securities. We thank them for their insightful generosity.

Ward Auerbach  
Estate of William R. Ayers  
Chaplain and Mrs. Barbara Barone  
Mr. and Mrs. William F. Berliner  
Estate of James E. Blake  
Lester Bowman  
Estate of William J. Boyd  
Mary Brazle  
Evelyn Britt  
Bruce S. Bromley  
Estate of Walter J. Brooks  
Estate of Honorable Kenneth E. Bruce  
Estate of David Burdsall  
Franni Burke  
Elizabeth G. Calhoun  
George E. Chandler  
Jeannette B. Chernow  
John D. Claypoole and Courtney Joseph  
Betty Clemens-Teslenko  
Herbert I. Cohen  
A.B. Connor  
Thomas Cott  
Vicki Cowen  
James D. Cronk  
Estate of Daniel Danoff  
Estate of Myrna Davis  
Estate of Margarita Dibattista  
Estate of Richard N. Dinsmore  
David A. DeMuro and Chris P. Longobucco  
Margaret F. Dugan  
Estate of Loretta Duncan  
Estate of Philip M. Eisenberg  
Estate of Lillian J. Epps  
Estate of Paul Fabri  
Estate of Donald Lee Foster  
Professor Roger J. Goebel  
Rick Goldstein  
Dr. Sally Graham  
Jesse D. Greenberg, M.D.  
Lynn E. Hand, Jr.

Estate of Calvin Hampton  
Joseph A. Hardy  
Estate of Donald Hartog  
Richard W. Hatter  
Estate of Manfred Heuman  
Estate of Earl K. Holstege  
Estate of Robert E. Hubert  
Charles Richard Hunderup  
Estate of Marion B. Hutner  
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Edward M. Karlin, CPA  
Melvin S. Katzman  
Estate of Robert Kern  
Mario Kircher  
Ronald Krause  
Marc Krauss  
Ronald Kreib  
Estate of Shirley Rich Krohn  
Lotte Kunstler  
Bill Kux  
Estate of Owen Laster  
Winston B. Layne  
Estate of Martha B. Leigh  
Warren L. Lorella  
Paul B. Ludwig  
C. MacDonald  
Estate of Howard Marcou  
Neil Marshall  
Living Marshall  
Estate of Malcolm Martin  
William T. McCue  
Estate of Iris McWilliams  
Ilse Melamid  
Robert Melroe  
Estate of John Menaker  
Caroline Ramsay Merriam  
Audie Moran  
Stephen K. Mueller  
Dr. Martin A. Nash  
Helene Parnes  
A. William Paulsen  
Estate of Judith Peabody  
The Producer Circle Company

Glenn and Lorraine Puzo  
Remak Ramsay  
Estate of Peter H. Reiche  
Herbert K. Reis, Esq.  
Clifford Richner  
Mickey Rolfe\(^\)  
Roger M. Ross  
Arthur L. Rubinstein  
Teri Ryan  
Jeffrey Seller and Joshua Lehrer  
Helen Shapiro  
Loren Sherman  
Gail Sinquefield  
Ted Snowdon  
Carmine Spinelli  
David Stoler  
Lee H. Stout  
Janna Sumner  
Syde Hurdus 1995 Charitable Trust  
Edward J. Tawil  
Estate of Donn Teal  
Richard Thompson  
John Tynes  
Estate of Leon Van Leeuwen  
Lawrence N. Van Valkenburgh  
Hector Vega  
John Vlachos  
Jean and Kenneth Wentworth  
Lucille Werlinich  
Richard M. White  
Sheldon Winicour  
Nina M. Wood  
William A. Worth, Jr.  
Thomas A. Zanoni  
Marc P. Zemsky

\(^\)GMHC Board member
Fashion Forward

Each year, luminaries from New York’s fashion scene come together for Fashion Forward, one of GMHC’s most popular fundraising events. On the runway, creations by Yigal Azrouel, Richard Chai, Diane von Furstenburg, Narciso Rodriguez, Simon Spurr, and Anna Sui surprised and delighted attendees. Hosted by Tim Gunn, this year’s runway show and silent auction raised over $250,000 in vital funds for GMHC’s programs and services.

Presenting Sponsor  $40,000
Bank of America

Haute Couture Sponsor  $15,000
CFDA Foundation

Runway Sponsors  $10,000
Diane von Furstenberg Studio, L.P.
Insignia Title®
Jeffrey Fashion Cares
Tim Gunn

Prêt-à-Porter Sponsors  $5,000
CCS
EMD Serono, Inc.
Kimpton Hotels
TD Bank

Silhouette Sponsors  $2,500
Juliet Cain®
Jody Falco® and Jeffrey Steinman
Marjorie J. Hill
Ethel Klein
Lautman Maska Neil & Company
Kathleen McGivney and Adam Moore
Mitchell & Titus LLP
Matthew L. Moore® and Casey Crawford
Leslie F. Pomerantz
Mickey Rolfé® and Bruce Tracy
Mark Solda
Kimberly Vine
Marc Viscogliosi
Janet Weinberg

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MetroSource
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Out Magazine
Passport Magazine
PMD Promotions
Village Voice

Television Sponsor
ABC-7

Corporate Sponsor
Delta Air Lines

Council of Fashion Designers of America Executive Director Steven Kolb, Bank of America’s James DeRosier, and Stan Herman, former board member and former CFDA President, at Fashion Forward 2010.

Philippe Blond, Mike Ruiz, and David Blond

GMHC Board member
Savor

This annual fundraising dinner helps GMHC feed thousands of people living with HIV and AIDS, and this year raised more than $650,000. The evening paid tribute to two of GMHC’s longest-serving volunteers, donors, former Board members, and life-long supporters, Judy Peabody and Joan Tisch.

We were privileged to commemorate the tenacity, grace, and generosity of Judy Peabody by establishing an award in her name that is to be presented annually to someone who embodies her boundless commitment to the health and welfare of others.

It was perfectly fitting that the inaugural Judith Peabody Humanitarian Award be presented to Joan Tisch, whose own commitment to activism, advocacy, and philanthropy stands alone among her peers. In the spirit of Judy Peabody’s legacy of dedication to people living with and affected by HIV and AIDS, we honored Joan Tisch for her prodigious heart and extraordinary philanthropy which continue to have groundbreaking influence on GMHC’s momentum and progress.

Steve Tisch, Jon Tisch, Lizzie Tisch, Laurie Tisch, Elizabeth Peabody, Sam Peabody, Joan Tisch, and Marjorie Hill at Gotham Hall, March 7, 2011.

**Presenting Sponsors**  
$50,000  
Lawrence Benenson  
Fiona and Stanley Druckenmiller  
Calvin Klein Family Foundation  
The Tisch Family

**Epicurean Sponsor**  
$35,000  
TD Bank

**Sous Chef Sponsors**  
$25,000  
Anonymous  
EMD Serono, Inc.  
The David Geffen Foundation  
Leslie F. Pomerantz  
The Laurence Tisch Families  
Toyota

**Pastry Chef Sponsor**  
$15,000  
Peter H. Schub

**Wine Steward Sponsors**  
$10,000  
Bloomberg L.P.  
Davis Polk & Wardwell  
May and Samuel Rudin Family Foundation, Inc.  
Elizabeth Peabody and Samuel Peabody Food Network  
Jeffrey Fashion Cares  
Insignia Title Agency  
Patricia Rosenwald  
S. Donald Sussman  
UBS AG

**Corporate Sponsors**

Air Lines  
Nestle Waters

**Wine & Spirit Sponsors**

Bedell Cellars  
Robert Mondavi  
Voli Vodka

**Media Sponsors**

The Advocate  
Gay City News  
MetroSource  
Next Magazine  
Out Magazine  
Village Voice

**Gourmet Sponsors**  
$5,000  
Connie Chung and Maury Povich  
Mitchell & Titus  
Melanie Shorin  
Ted Snowdon  
Mark Solda  
Tibotec Therapeutics

*GMHC Board member
AIDS Walk New York 2011

On May 15, 2011, over 45,000 people converged on Central Park for the 26th annual AIDS Walk. Joined by celebrities, media, and elected officials, this year’s walkers raised an impressive $6.2 million benefitting GMHC and 41 other AIDS service organizations. Opening ceremonies included moving addresses by celebrated activists and community leaders along with performances by the cast of Broadway’s Priscilla Queen of the Desert and four-time Tony Award-winner Audra McDonald. Since its inception 26 years ago, GMHC’s AIDS Walk has raised over $116 million for programs and services.

AIDS Walk Top Star Walkers

Star Walkers play a major role in the continued success of AIDS Walk New York. We thank them and applaud their outstanding fundraising achievements. The following walkers each raised $2,500 or more, and together raised an extraordinary $1.3 million for the fight against AIDS.

$50,000+
Jeff Davis

$20,000 – $49,999
Nick Adams
Raul Argudin
Rita Fischer
Francine Goldstein
Ray Hagg
Tyler Helms
Tallulah Hubbard-Tripi
Ian Jopson
Anthony Shepherd

$10,000 – $19,999
Karen Buglisi
Karen Casiano
Craig M. de Thomas
Sam Gonzalez
James Matte
Jackie Nichols
Jason Shaw
Ryan Davenport
Donald Deyo
Katherine Ensslen
Joel Etheridge
David Fazio
Steven Fischer
Philip Fusciello
Michael Gabriel
Elyse Goodman
Paul Greenberg
Julia Gruen
Dean Haglin
Alyce Hershenhart
Marjorie Hill
Bill Hoffman
Brian Holland
Brian Huchro
Holly Hutcheson
Helene Igielski
Valerie Imbroule
James Johnson
Stephen Keefe
John Kelly
Cheryl Kilbourne-Kimpton
Scott Kramer
Maria Mejias
Mark Milstein
Alain Montour
Javier Morgado
Lauri Murray
Cindy Muth
Karen Nelson
Patrick O’Donnell
Osvaldo Perdomo
Terence Riley
Louis Sciullo
Brenda Segel
Andrew Sendall
Randy Simmons
David Smith
Sarah Stamboulie
Randy Swisher
Ray Turoczy
Michael Watts
Janet Weinberg
Glenn Zuraw

$2,500 – $4,999
Patrick Abner
Sarah Adams
Edyth Alexander
Daniel Alita
Rolando Alvarez
Michael Armstrong
Gina Artese
Scott Baker
Tanya Baradji
Richard Bass
Sean Bayliss
Christopher Beck
Tamiko Benjamin
Dale Bernstein
Bob Bing
David Bishop
Patrick Bocco
Mary Jane Boland
Michelle Bosch
Patrick Boyd
Shaun Bradley
Jason Brodsky
Henry Brown
Maria Brunet
David Byrd
Terry Callaghan
William Carr
Didi Charney

An extraordinary contribution of $400,000 from Duane Reade helped us exceed $6.2 million.

GMHC Board member
Ray Sacchetti, former Senior Vice President, U.S. Virology at Bristol-Myers Squibb, addresses the audience.

Samuel Charney
JJ Chestney
Dennis Chung
Jonathan Clay
John Colon
Pedro Cotto
Janessa Cox
Gavin Creel
David Crespo
Ross Cuddeback
Georgianna Davis
Tina Deignan
Mary Kay Diakite
Harley Diamond
Anthony DiMatteo
Andrew Diskin
Nicole Douillet
Daniel Egan
Jodi Ehrens
Roger Feffer
Robert Ferri
Sarah Fineberg-Lombardi
Dan Fingerman
Nancy Fisher
Martin Fitchet
Tim Foley
Paul Forsythe
Grayson Forth-Sinclair
Arthur Freeman
Shelley Freiman
Fran Friedman
Orchid Garbutt
Vince Gatton
Darrell George
Shelby Gilbert
Donna Gins

Catherine Goetschel
Stephanie Goldman
Brad Goldstein
Melissa Goodman
John Gordon
Julia Graeber
Monique Griffin
Michelle Haley
Scott Hannibal
Jennifer Hassenberg
Glen Henry
Joel Herman
Keely Herrick
Anita Hollander
Susan Hurse
Doug Jensen
David Johnston
Michael Jones
Brian Jose
Andy Kaleiwahea
Larry Kaplan
Justin Kasmir
Maurya Keating
John Kelly
Scott Kenney
Celeste Kolodin
Naomi Kresner
David Laboy
Mark Lane
Carron Leon
Richard Leong
Jordan Levine
Natalie Liberte
Carolyn Licht
Lindsay Lief
Ana Lopez

Kyle Luiker
Dominick Mach
Janene Machado
Stephen Marcincuk
Jack David Marcus
Michael Marielli
Kyle Massey
Marie McCullough
Tim McGlyn
Dan McGuire
Charles McWeeney
David Merrill
Nia Miller
Cristobal Modesto
David Mohamed
Matthew Moore^g
Matthew Morningstar^g
Bruce Moskovitz
Don Nickolson
Jarrett Nolan
Matthew Ossenfort
Jessica Padilla
Adam Padla
Alexis Page
David Pais

Lucille Rodriguez
Mickey Ronan
Sophie Saccio
Luis Santos
Franco Scardino
Rich Scardino
Joellen Schertz
Andrew Sforzini
Michael Shattner
Bruce Shearouse
Robert Smith
Wally Smith
Karen Snow
Marilyn Sommer
Jasmin Soto
Martha Stark^g
Gary Stavella
Frank Stella
Josh Stigall
Kate Strachan
Watty Strouss
Lawrence Sullivan
Dave Tainer
Scott Tanzer
Christopher Tarzia

^gGMHC Board member

Thanks to 45,000 people, AIDS Walk raised $6,214,768.

Jonathan Pena
Idreen Perez
Raymil Perez
Frederick Peters
Lawrence Peters
Dina Pruzansky
Robert Quidone
Michele Rack
Lee Raines
Patrice Rankine
Stephen Rector
Sean Reives

Merry Torgan
Barbara Torney
Virginia Vergara
Steffi Wallis
James Ward
Edward Ware
William Weir
Jean Wentworth
Gregg Winkelman
Denise Yaney
Christian Zavala
## Financial Summary 2011

Condensed consolidated statement of financial position as of June 30, 2011 and 2010 as follows:

<table>
<thead>
<tr>
<th>Fiscal Year (ending June 30)</th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and Investments</td>
<td>$6,419,051</td>
<td>$8,159,143</td>
</tr>
<tr>
<td>Government Grants Receivable</td>
<td>3,601,193</td>
<td>4,321,858</td>
</tr>
<tr>
<td>Pledges Receivable</td>
<td>1,949,838</td>
<td>775,701</td>
</tr>
<tr>
<td>Other Receivables</td>
<td>1,007,996</td>
<td>2,484,401</td>
</tr>
<tr>
<td>Prepaid Expenses and Other Assets</td>
<td>237,544</td>
<td>427,776</td>
</tr>
<tr>
<td>Property and Equipment</td>
<td>6,120,134</td>
<td>2,756,717</td>
</tr>
<tr>
<td>Restricted cash</td>
<td>3,776,951</td>
<td>513,364</td>
</tr>
<tr>
<td>Security deposits</td>
<td>20,219</td>
<td>1,174,173</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>23,132,926</td>
<td>18,497,820</td>
</tr>
</tbody>
</table>

| **Liabilities and Net Assets** |            |            |
| Accounts Payable and Accrued Expenses | 2,186,969  | 1,266,884  |
| Deferred Rent and Rent Incentives | 2,993,327  | –          |
| Government Contract Advances  | 252,486    | 359,696    |
| Accrued Compensated Absences  | 511,685    | 303,131    |
| Net Assets                   | 17,188,459 | 16,568,109 |
| **Total Liabilities and Net Assets** | 23,132,926 | 18,497,820 |

| **Support and Revenue** |            |            |
| Contributions            | 3,970,625  | 4,387,343  |
| Special Events           | 4,774,203  | 4,072,434  |
| Government contracts     | 14,264,259 | 15,057,294 |
| Campaign                 | 1,550,395  | –          |
| Contributed Services and In-Kind Support | 2,702,855 | 3,998,381 |
| Other Revenue            | 1,785,075  | 1,834,819  |
| **Total Revenue**        | 29,047,412 | 29,350,271 |

| **Expenses**              |            |            |
| Program Services          | 25,433,217 | 24,742,655 |
| Support Services          | 896,370    | 779,467    |
| Fundraising               | 2,097,475  | 2,553,473  |
| **Total Expenses**        | 28,427,062 | 28,075,595 |
| **Change in net assets**  | $620,350   | $1,274,676 |

The consolidated statement of financial position of Gay Men’s Health Crisis, Inc. and affiliates as of June 30, 2011 and 2010 and related consolidated statements of activities and changes in net assets, and of cash flows were audited by Mitchell and Titus, LLP. The condensed consolidated financial statements have been derived from the consolidated audited financial statements. Copies of the audit reports and the complete consolidated financial statements are available upon request to David Fazio, Chief Financial Officer, at 446 West 33rd Street, New York, NY 10001-2601.
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Frank Dix
Jody Falco
Richard F. Ferrari (through December 2011)
Robert Fullilove
Michael Harwood (starting June 2011)
Tyler Helms (starting June 2011)
Brian Huchro
Peter Lichtenthal
Matthew Morningstar
Clarence Patton (through February 2011)
Joan H. Tisch, Lifetime Trustee

Management Teams 2011

Senior Management Team
Marjorie J. Hill, PhD, Chief Executive Officer
Janet Weinberg, Chief Operating Officer
Sean Cahill, PhD, Managing Director, Public Policy, Research & Community Health (through July 2011)
David Fazio, Chief Financial Officer (starting February 2011)
Anthony Fullington, Chief Financial Officer (through September 2010)
Jeff Rindler, Managing Director, Program Services & Evaluation
Ace Robinson, MPH, Managing Director, Community Health & Research, Public Policy, and Advocacy (starting December 2011)
Seth M. Rosen, J.D., Managing Director, Development (starting August 2011)
Dave Tainer, Managing Director, Information Systems, Building Operations and Special Projects (starting August 2011)
John Vasconcellos, Managing Director, Development & Marketing (through January 2011)

Management Team
Ania Baumritter, LCSW, Director, The Michael Palm Center for AIDS Care and Support (November 2011 to February 2012)
Daniel Blausey, Director, The Michael Palm Center for AIDS Care and Support (through July 2011)
Kenneth Cox, Director, Special Events (through September 2010)
Lynnette Ford, Director, The David Geffen Center for HIV Prevention and Health Education
David Garza, Director, Institutional Giving (starting April 2010)
John Guidry, Director, Community Health and Research (starting March 2011)
David Hind, Director, Volunteer, Work and Wellness Center (starting August 2010)
Robert Krzywicki, Controller (starting December 2011)
Krishna Laven, Controller
Felix Lopez, Director, Legal Services
Moira Mendoza, Director, Health Informatics (starting February 2011)
Tonya Miller, Director, Special Events (starting October 2010)
Silvia Morales, Director, Management & Budget
Robyn Overman, Director, Human Resources
Francisco Roque, Director, Community Health (through February 2011)
Nathan Schaefer, Director, Public Policy
Dave Tainer, Director, Information Systems
Richard Teller, Director, Major Gifts
Jennay Thompson, Director, Coordinated Care

Writer: Alexander Horwitz
Editors: Adam Fredericks, David Garza, Seth Rosen, Krishna Stone, Richard Teller, Janet Weinberg
Design: Adam Fredericks
Photography: Paul O. Colliton, Adam Fredericks, Ivan Monforte, Luna Ortiz, Krishna Stone, Nicole Zahour
Independent auditors: Mitchell & Titus LLP
GMHC fights to end the AIDS epidemic and uplift the lives of all affected.